# Form **990**

# **Return of Organization Exempt From Income Tax**

OMB No. 1545-0047

Inspection

Open to Public

Department of the Treasury Internal Revenue Service

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

| A                           | For the    | e 2019 calend  | dar year, or tax year beginning   | 07/01 ,                            | 2019, and end   | ling    | 06/3               | 30               | , 20               | 20              |              |
|-----------------------------|------------|----------------|---|------------------------------------|-----------------|---------|--------------------|------------------|--------------------|-----------------|--------------|
| В                           | Check it   | f applicable:  | C Name of organization YMCA OF  | SAN DIEGO COUNTY                   |                 |         |                    | D Empl           | oyer identi        | ication n       | umber        |
|                             | Address    | s change       | Doing business as   |                                    |                 |         |                    |                  | 95-203             | 9198            |              |
|                             | Name c     | hange          | Number and street (or P.O. box if   | mail is not delivered to street ac | dress)          | Room/   | /suite             | <b>E</b> Telep   | hone numbe         | er              |              |
|                             | Initial re | turn           | 3708 RUFFIN RD  |                                    |                 |         |                    |                  | (858) 29           | 2-9622          |              |
|                             | Final ret  | urn/terminated | City or town, state or province, co   | ountry, and ZIP or foreign postal  | code            |         |                    |                  |                    |                 |              |
|                             | Amende     | ed return      | SAN DIEGO, CA 92123   |                                    |                 |         |                    | <b>G</b> Gross   | receipts \$        | 228,8           | 331,000      |
|                             | Applicat   | tion pending   | F Name and address of principal offi  | icer: BARON HERDELIN-DO            | HERTY           |         | H(a) Is this a gro | oup return f     | or subordinates    | ? 🗌 Yes         | , 🔽 No       |
|                             |            |                | SAME AS C ABOVE   |                                    |                 |         | H(b) Are all s     | ubordinat        | es included        | ? 🗌 <b>Ye</b> s | i 🗌 No       |
| <u></u>                     | Tax-exe    | empt status:   | <b>✓</b> 501(c)(3) 501(c) (   | ) ◀ (insert no.) 4947(             | a)(1) or 527    | ,       | If "No," a         | attach a li      | st. (see inst      | ructions)       |              |
| J                           | Website    | e: ► WWW.\     | /MCA.ORG  |                                    |                 |         | H(c) Group e       | xemption         | number <b>&gt;</b> |                 |              |
| _                           |            | organization:  | Corporation Trust Associate   | tion ☐ Other ►                     | L Year of for   | mation: | 1882               | M State          | of legal do        | nicile:         | CA           |
| P                           | art I      | Summa          | -   |                                    |                 |         |                    |                  |                    |                 |              |
|                             | 1          | -              | cribe the organization's missi  |                                    |                 |         |                    |                  |                    |                 |              |
| ce                          |            | DEDICATE       | D TO IMPROVING THE QUALIT   | Y OF HUMAN LIFE AND TO             | HELPING AL      | L PEO   | PLE REALI          | ZE THE           | IR FULLE           | ST              |              |
| Activities & Governance     |            |                | L AS CHILDREN OF GOD THRO   |                                    |                 |         |                    |                  |                    |                 |              |
| Ver                         | 2          |                | box ► ☐ if the organization   |                                    |                 |         |                    | 25% of           | its net a          | ssets.          |              |
| ဗိ                          | 3          |                | voting members of the gove  | •                                  | •               |         |                    | 3                |                    |                 | 54           |
| დ                           | 4          |                | independent voting member   |                                    |                 | -       |                    | 4                |                    |                 | 53           |
| itie                        | 5          |                | per of individuals employed in  |                                    |                 |         |                    | 5                |                    |                 | 6,988        |
| ξį                          | 6          |                | per of volunteers (estimate if r  | = :                                |                 |         |                    | 6                |                    |                 | 4,000        |
| ď                           | 7a         |                | ated business revenue from F  |                                    |                 |         |                    | 7a               |                    |                 | 0            |
|                             | b          | Net unrelat    | ed business taxable income  | from Form 990-T, line 39           |                 |         |                    | 7b               |                    |                 | 0            |
|                             |            |                |   |                                    |                 |         | Prior Yea          |                  | Cui                | rrent Yea       |              |
| ne                          | 8          |                | ons and grants (Part VIII, line   | -                                  |                 |         | ·                  | 86,000           |                    |                 | 539,000      |
| Revenue                     | 9          | _              | ervice revenue (Part VIII, line   |                                    |                 |         |                    | 864,000          |                    |                 | 758,000      |
| Rev                         | 10         |                | income (Part VIII, column (A)   |                                    |                 |         | ·                  | 806,000          |                    |                 | 502,000      |
|                             | 11         |                | nue (Part VIII, column (A), line  |                                    |                 |         |                    | 312,000          |                    |                 | 371,000      |
|                             | 12         | _              | ue—add lines 8 through 11 (m  |                                    |                 |         | 209,5              | 68,000           |                    | 205,2           | 270,000      |
|                             | 13         |                | similar amounts paid (Part I)   |                                    |                 |         |                    |                  |                    |                 | 0            |
|                             | 14         |                | aid to or for members (Part IX  |                                    |                 |         |                    |                  |                    |                 | 0            |
| es                          | 15         |                | her compensation, employee b  |                                    |                 |         | 105,3              | 93,000           |                    | 101,0           | 069,000      |
| ens                         | 16a        |                | al fundraising fees (Part IX, co  |                                    |                 |         |                    | 0                |                    |                 | 0            |
| Expenses                    | b          |                | aising expenses (Part IX, colu  |                                    |                 |         |                    |                  |                    |                 |              |
| _                           | 17         |                | enses (Part IX, column (A), line  |                                    |                 |         |                    | 867,000          |                    |                 | 313,000      |
|                             | 18         |                | nses. Add lines 13–17 (must   |                                    |                 |         |                    | 260,000          |                    |                 | 382,000      |
| _ 0                         | 19         | nevenue le     | ess expenses. Subtract line 1   | o ITOTTI IIITE 12                  |                 | Pari    |                    | 92,000)          | F                  |                 | 12,000)      |
| ts ol                       | 200        | Total accet    | in (Dort V. line 16)  |                                    |                 | Беді    | nning of Curr      |                  | En                 | d of Yea        |              |
| \sse<br>Bala                | 20<br>21   |                | , ,   |                                    |                 |         |                    | 69,000           |                    |                 | 317,000      |
| Net Assets or Fund Balances | 22         |                | ties (Part X, line 26)<br>or fund balances. Subtract li                           |                                    |                 |         | ·                  | 96,000           |                    |                 | 433,000      |
|                             | art II     |                | re Block  | ne z i ironi iine zo               | <u> </u>        |         | 160,0              | 573,000          |                    | 172,0           | 384,000      |
|                             |            |                |   | atura including accompanies        | abadulaa aad at |         | to and to the      | boot of          |                    | ~~ ~~d b        | aliaf it is  |
|                             |            | . , , ,        | I declare that I have examined this replaced. Declaration of preparer (other than | , , , ,                            |                 |         | ,                  |                  | my knowled         | ge and r        | ellet, it is |
|                             |            |                |   |                                    |                 |         |                    |                  |                    |                 |              |
| Siç                         | -          | Signatu        | ure of officer  |                                    |                 |         | Date               |                  |                    |                 |              |
| He                          | re         |                | ONE JONATHAN HALL, CFO  |                                    |                 |         |                    |                  |                    |                 |              |
|                             |            | 1,             | r print name and title  |                                    |                 | _       |                    |                  |                    |                 |              |
| Pa                          | iid        | Print/Type     | preparer's name   | Preparer's signature               |                 | Date    |                    | Check<br>self-em | if PTI             | N               |              |

For Paperwork Reduction Act Notice, see the separate instructions.

May the IRS discuss this return with the preparer shown above? (see instructions)

Phone no.

Firm's EIN ▶

🗌 Yes 🗌 No Form **990** (2019)

Firm's name

**Preparer** 

**Use Only** 

Form 990 (2019)

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|------------|--|-------|
| Part       | ·  | _<br> |
| 4          | Briefly describe the organization's mission:   | ~     |
| 1          | THE YMCA OF SAN DIEGO COUNTY IS DEDICATED TO IMPROVING THE QUALITY OF HUMAN LIFE AND TO HELPING ALL  |       |
|            | PEOPLE REALIZE THEIR FULLEST POTENTIAL AS CHILDREN OF GOD THROUGH THE DEVELOPMENT OF THE SPIRIT,   |       |
|            |  |       |
|            | MIND AND BODY. ALL YMCA PROGRAMS AND ACTIVITIES STRIVE TO DEMONSTRATE THE YMCA'S FOUR CORE CHARACTER VALUES - CARING, HONESTY, RESPECT AND RESPONSIBILITY.   |       |
|            |  | _     |
| 2          | Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?   | _     |
|            | prior Form 990 or 990-EZ?  | ,     |
| •          |  |       |
| 3          | Did the organization cease conducting, or make significant changes in how it conducts, any program services?   | _     |
|            | services?  | ,     |
|            |  |       |
| 4          | Describe the organization's program service accomplishments for each of its three largest program services, as measured expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to other the total expenses, and revenue, if any, for each program service reported. |       |
| 4a         | (Code: ) (Expenses \$ 102,425,000 including grants of \$ 0 ) (Revenue \$ 4,610,000 )   | _     |
| ıu         | SOCIAL RESPONSIBILITY: THANKS TO THE GENEROSITY OF VOLUNTEERS AND PUBLIC AND PRIVATE DONORS WHO  |       |
|            | GIVE TO THE Y, OUR COMMUNITY IS STRONGER. EVERY DAY, WE WORK SIDE-BY-SIDE WITH OUR NEIGHBORS TO  |       |
|            | MAKE SURE THAT EVERYONE, REGARDLESS OF AGE, INCOME OR BACKGROUND, HAS THE OPPORTUNITY TO LEARN, GROW   |       |
|            | AND THRIVE. THIS PROGRAM AREA INCLUDES GROUP SERVICES, ENRICHMENT, ACTIVE OLDER ADULTS, YOUTH &  |       |
|            | GOVERNMENT, OUTREACH PROGRAMS, SKATE PARKS, YOUTH SHELTERS, HOUSING AND TRANSITIONAL LIVING  |       |
|            | PROGRAMS, COUNSELING, INCLUSION, RESPITE CARE, OZ - TEEN CRISIS PROGRAM, DRUG/GANG PREVENTION, AND   |       |
|            | MORE.  |       |
|            | YMCA CHILDCARE RESOURCE SERVICE SERVES THE COMMUNITY THROUGH A VARIETY OF PROGRAMS DESIGNED TO   |       |
|            | FOSTER EDUCATION AND DEVELOPMENT OF CHILD CARE PROFESSIONALS, PROVIDE RESOURCES AND EDUCATION FOR  |       |
|            | PARENTS, AND HELP FAMILIES PAY FOR CHILD CARE. FAMILIES WITH CHILDREN WITH SPECIAL NEEDS RECEIVED  |       |
|            | RESPITE CARE SERVICES, ALLOWING PARENTS TO REJUVENATE WHILE THEIR CHILDREN EXPERIENCED NEW   |       |
|            | (CONTINUED ON SCHEDULE O)  |       |
| 4b         | (Code: ) (Expenses \$ 49,109,000 including grants of \$ ) (Revenue \$ 40,568,000 )   | _     |
| 10         | HEALTHY LIVING: BECAUSE THE Y IS FOR EVERYONE, WE BRING TOGETHER CHILDREN, ADULTS AND FAMILIES OF  |       |
|            | ALL ABILITIES LIKE NO OTHER ORGANIZATION CAN. AS A RESULT, HUNDREDS OF THOUSANDS IN SAN DIEGO  |       |
|            | COUNTY ARE RECEIVING THE SUPPORT, GUIDANCE AND RESOURCES NEEDED TO ACHIEVE GREATER HEALTH AND  |       |
|            | WELL-BEING FOR THEIR SPIRIT, MIND AND BODY.  |       |
|            | PREVENTION IS THE KEY WORD FOR PHYSICAL EDUCATION AND HEALTH AT THE Y. EXERCISE IS A WAY OF LIFE   |       |
|            | THAT REQUIRES EDUCATION IN GOOD NUTRITION, PROPER EXERCISE, AVOIDANCE OF DRUG AND ALCOHOL ABUSE,   |       |
|            | DEALING WITH STRESS AND REDUCING THE PROBLEMS ASSOCIATED WITH CHRONIC DISEASES. Y EXERCISE PROGRAMS  |       |
|            | INCLUDE STRENGTH TRAINING, GROUP CLASSES, WALKING CLUBS, MARTIAL ARTS, ROLLER HOCKEY, RUNNING CLUBS,   |       |
|            | YOGA, STRETCH, SOCCER, GYMNASTICS, SWIMMING, WATER FITNESS, TENNIS, VOLLEYBALL, BASKETBALL, DANCE,   |       |
|            | MIND/BODY FITNESS, AND PRENATAL CLASSES FOR EXPECTING MOTHERS.   |       |
|            |  |       |
|            |  |       |
| 4c         | (Code: ) (Expenses \$ 43,121,000 including grants of \$ 0 ) (Revenue \$ 29,044,000 )   |       |
|            | YOUTH DEVELOPMENT: AT THE Y, WE CREATE A SAFE PLACE WHERE YOUTH ACHIEVEMENT MEANS MORE THAN JUST   |       |
|            | LEARNING THEIR ABC'S. YOUTH FORM MEANINGFUL RELATIONSHIPS AND A SENSE OF BELONGING THAT DEVELOPS   |       |
|            | SPORTSMANSHIP, LEADERSHIP, CONFIDENCE, HEALTHY HABITS, AND VALUES THAT WILL ENABLE THEM TO BE OUR  |       |
|            | ENGAGED AND CONTRIBUTING ADULTS OF TOMORROW. THIS PROGRAM AREA INCLUDES CHILD CARE, PRESCHOOL,   |       |
|            | CAMPING, ADVENTURE GUIDES AND TEEN PROGRAMS.   |       |
|            | CHILD CARE: THE YMCA OF SAN DIEGO COUNTY OPERATES CHILD AND YOUTH DEVELOPMENT PROGRAMS THROUGHOUT  |       |
|            | THE COUNTY WHERE THE MISSION IS REALIZED IN THE LIVES OF CHILDREN. IN BEFORE AND AFTER SCHOOL  |       |
|            | PROGRAMS THE KIDS RECEIVE ACADEMIC ASSISTANCE, PARTICIPATE IN CHARACTER DEVELOPMENT, HEALTH AND  |       |
|            | WELLNESS, HOMEWORK SUPPORT, LITERACY, STEM (SCIENCE, TECHNOLOGY, ENGINEERING AND MATH), SERVICE  |       |
|            | LEARNING, AND SOCIAL COMPETENCE AND CONFLICT RESOLUTION. AS A DIRECT RESULT OF THE PARTNERSHIP THAT  |       |
|            | THE YMCA HAS WITH INDIVIDUAL SCHOOLS AND SCHOOL DISTRICTS, THE YMCA IS ABLE TO BRING OPPORTUNITIES   |       |
|            | (CONTINUED ON SCHEDULE O)  | _     |
| 4d         | Other program services (Describe on Schedule O.)   |       |
|            | (Expenses \$ including grants of \$ ) (Revenue \$ )  |       |
| 40         | Total program service expenses 104 655 000   | _     |

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|             | W Charletist of Paguired Schodules   |           |          | Page • |
|-------------|--|-----------|----------|--------|
| Part        | IV Checklist of Required Schedules   |           | Yes      | No     |
| 1           | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A  | 1         | <b>√</b> | 110    |
| 2           | Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?  | 2         | ~        |        |
| 3           | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I   | 3         |          | ~      |
| 4           | <b>Section 501(c)(3) organizations.</b> Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>   | 4         |          | ~      |
| 5           | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III  | 5         |          | ~      |
| 6           | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I   | 6         |          | _      |
| 7           | Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II   | 7         |          | -      |
| 8           | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III  | 8         |          | ~      |
| 9           | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV </i> | 9         |          | ,      |
| 10          | Did the organization, directly or through a related organization, hold assets in donor-restricted endowments or in quasi endowments? <i>If "Yes," complete Schedule D, Part V </i>   | 10        | ~        |        |
| 11          | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.  |           |          |        |
| а           | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI  | 11a       | ~        |        |
| b           | Did the organization report an amount for investments—other securities in Part X, line 12, that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII   | 11b       |          | ~      |
| С           | Did the organization report an amount for investments—program related in Part X, line 13, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII </i>   | 11c       |          | ~      |
| d           | Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX </i>  | 11d       |          | ~      |
| е           | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X  | 11e       | ~        |        |
| f           | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X   | 11f       | ~        |        |
|             | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII   | 12a       | ~        |        |
|             | Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional  | 12b       | ~        |        |
| 13<br>14a   | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E  Did the organization maintain an office, employees, or agents outside of the United States?   | 13<br>14a |          | 1      |
| b           | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking,   | 114       |          |        |
|             | fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV   | 14b       |          | ,      |
| 15          | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? <i>If "Yes," complete Schedule F, Parts II and IV </i>   | 15        |          | ~      |
| 16          | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV.  | 16        |          | ~      |
| 17          | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I</i> (see instructions)   | 17        |          | ~      |
| 18          | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II   | 18        | ~        |        |
| 19          | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III   | 19        |          | ,      |
| <b>20</b> a | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  | 20a       |          | ~      |
| b           | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? .   | 20b       |          |        |
| 21          | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II  | 21        |          | ~      |

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| Part | Checklist of Required Schedules (continued)  |            |     |    |
|------|--|------------|-----|----|
|      |  |            | Yes | No |
| 22   | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III  | 22         |     | ~  |
| 23   | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J   | 23         | ~   |    |
| 24a  | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b  |            |     | ,  |
| h    | through 24d and complete Schedule K. If "No," go to line 25a   | 24a<br>24b |     |    |
| b    | Did the organization maintain an escrow account other than a refunding escrow at any time during the year  | 240        |     |    |
| С    | to defease any tax-exempt bonds?   | 24c        |     |    |
| d    | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?  | 24d        |     |    |
| 25a  | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I   | 25a        |     | •  |
| b    | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I  | 25b        |     | ,  |
| 26   | Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part II</i>  | 26         |     | V  |
| 27   | Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity (including an employee thereof) or family member of any of these persons? If "Yes," complete Schedule L, Part III | 27         |     | ,  |
| 28   | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions, for applicable filing thresholds, conditions, and exceptions):   |            |     |    |
| а    | A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If "Yes," complete Schedule L, Part IV   | 28a        |     | ,  |
| b    | A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV  | 28b        |     | ~  |
| С    | A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? If "Yes," complete Schedule L, Part IV  | 28c        | _   |    |
| 29   | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M   | 29         | ~   |    |
| 30   | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If</i> "Yes," <i>complete Schedule M</i>   | 30         |     | ,  |
| 31   | Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I   | 31         |     | ~  |
| 32   | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II   | 32         |     | ,  |
| 33   | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I </i>   | 33         |     | ,  |
| 34   | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1   | 34         | ~   |    |
| 35a  | Did the organization have a controlled entity within the meaning of section 512(b)(13)?  | 35a        |     | ~  |
| b    | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2  | 35b        |     |    |
| 36   | <b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2 </i>  | 36         |     | ,  |
| 37   | Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>   | 37         |     | ~  |
| 38   | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? <b>Note:</b> All Form 990 filers are required to complete Schedule O.   | 38         | /   |    |
| Part | Statements Regarding Other IRS Filings and Tax Compliance Check if Schedule O contains a response or note to any line in this Part V   |            |     |    |
|      |  |            | Yes | No |
| 1a   | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable 1a 2,370  | -          |     |    |
| b    | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable  | -          |     |    |
| С    | reportable gaming (gambling) winnings to prize winners?  | 1c         | V   |    |

#### Statements Regarding Other IRS Filings and Tax Compliance (continued) Part V Yes No 2a Enter the number of employees reported on Form W-3. Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return If at least one is reported on line 2a, did the organization file all required federal employment tax returns? . 2b Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) . . . Did the organization have unrelated business gross income of \$1,000 or more during the year? 3a If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule O 3b 4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? 4a If "Yes," enter the name of the foreign country ▶ See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR). 5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? . . . 5a 5b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? 5c Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions? . . . . . 6a b If "Yes," did the organization include with every solicitation an express statement that such contributions or 6b Organizations that may receive deductible contributions under section 170(c). Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods 7a If "Yes," did the organization notify the donor of the value of the goods or services provided? . . . . . . 7b Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was 7c If "Yes," indicate the number of Forms 8282 filed during the year . . . . . . . . . . . Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? 7e f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? . 7f If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? 7g If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? 7h 8 Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year? . . . . . . . . . 8 Sponsoring organizations maintaining donor advised funds. Did the sponsoring organization make any taxable distributions under section 4966? . . . . . . . 9a 9b Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? Section 501(c)(7) organizations. Enter: 10 Initiation fees and capital contributions included on Part VIII, line 12 . . . . . . . . . . . . . . 10a Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities . . 10b Section 501(c)(12) organizations. Enter: 11 11a Gross income from other sources (Do not net amounts due or paid to other sources 11b Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? 12a 12a If "Yes," enter the amount of tax-exempt interest received or accrued during the year. Section 501(c)(29) qualified nonprofit health insurance issuers. 13 Is the organization licensed to issue qualified health plans in more than one state? . . . 13a Note: See the instructions for additional information the organization must report on Schedule O. Enter the amount of reserves the organization is required to maintain by the states in which 13b Enter the amount of reserves on hand . . . . . . . . . . . . . . . . . . 13c C Did the organization receive any payments for indoor tanning services during the tax year? . . . . . 14a ~ If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedule O. 14b 15 Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or 15 If "Yes," see instructions and file Form 4720, Schedule N. Is the organization an educational institution subject to the section 4968 excise tax on net investment income? 16 16 If "Yes," complete Form 4720, Schedule O.

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Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions. Section A. Governing Body and Management No 1a Enter the number of voting members of the governing body at the end of the tax year . . . 1a 54 If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain on Schedule O. Enter the number of voting members included on line 1a, above, who are independent . 1b 53 2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with 2 1 Did the organization delegate control over management duties customarily performed by or under the direct 3 3 supervision of officers, directors, trustees, or key employees to a management company or other person? . 4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? 4 5 Did the organization become aware during the year of a significant diversion of the organization's assets? . 5 6 6 Did the organization have members, stockholders, or other persons who had the power to elect or appoint 7a Are any governance decisions of the organization reserved to (or subject to approval by) members, 7b Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: 8a 8b Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O . . . . . Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) Yes 10a ~ b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? 10b 1 Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? 11a b Describe in Schedule O the process, if any, used by the organization to review this Form 990. **12a** Did the organization have a written conflict of interest policy? *If "No," go to line 13* 12a Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? 12b Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," 12c 13 Did the organization have a written whistleblower policy? . . . . . . . . . . . . 13 14 14 Did the organization have a written document retention and destruction policy? Did the process for determining compensation of the following persons include a review and approval by 15 independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official . . . . . . . . . . . . ~ 15a 15b If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions). 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement 16a v b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the Section C. Disclosure List the states with which a copy of this Form 990 is required to be filed ► CA 17 Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (Section 501(c) 18 (3)s only) available for public inspection. Indicate how you made these available. Check all that apply. Own website ✓ Another's website ✓ Upon request Other (explain on Schedule O) 19 Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year. 20 State the name, address, and telephone number of the person who possesses the organization's books and records ▶ TYRONE JONATHAN HALL, 3708 RUFFIN RD, SAN DIEGO, CA 92123, (858) 292-9622, FAX: (858) 292-0045

Part VI

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# Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII . . . . . . . . . . . . . . . . .

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations. See instructions for the order in which to list the persons above.

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

| C  Name and title  | Check this box if fielther the organization no | arry relate   | u org        | arnz   |        | C)    | ompe     | noa |                 |                 |                       |
|--|--|---------------|--------------|--------|--------|-------|----------|-----|-----------------|-----------------|-----------------------|
| Name and title   | (A)  | (B)           |              |        | Pos    | ition |          |     | (D)             | (E)             | (F)                   |
| Company  |  |               |              |        |        |       |          |     |                 |                 |                       |
| Comparison of the companion of the com |  |               |              |        | d a c  |       | tor/trus |     |                 | · '             |                       |
| Companizations   Comp |  | list any      | Indi<br>or d | Inst   | g<br>∰ | Key   | High     | For | organization    | organizations   | from the              |
| (1) KATHLEEN SCOTT 5.0 BOARD CHAIR 0.0 V V V 0 0 0 0 0 0 (2) AMY CHANG 5.0 CHAIR BOARD OF GOV V V 0 0 0 0 0 0 (3) JONATHAN SCHEFF 5.0 VICE CHAIR V V 0 0 0 0 0 0 (4) MARGIE NEWMAN 5.0 VICE CHAIR V V V 0 0 0 0 0 0 (5) MIKE HOOD 5.0 SECRETARY V V 0 0 0 0 0 0 0 (6) PHILLIP SCHNEIDER 4.0 TREASURER 1.0 V V 0 0 0 0 0 0 (7) RONALD FERARRI V V V 0 0 0 0 0 0 (7) RONALD FERARRI V V V 0 0 0 0 0 0 (9) TRINDL REEVES 5.0 VICE CHAIR V V V 0 0 0 0 0 0 (9) TRINDL REEVES 5.0 DIRECTOR V 0 0 0 0 0 0 (11) BILL GEPPERT 2.0 DIRECTOR V 0 0 0 0 0 0 (12) BILLIP GENORER 2.0 DIRECTOR V 0 0 0 0 0 0 (13) BOB BOLINGER 2.0 DIRECTOR V 0 0 0 0 0 0 (14) BILLIP GENORE 2.0 DIRECTOR V 0 0 0 0 0 0 (14) BIAN ENGE 2.0 DIRECTOR V 0 0 0 0 0 0 (14) BIAN ENGE 2.0 DIRECTOR V 0 0 0 0 0 0 (14) BIAN ENGE 2.0 DIRECTOR V 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0   |  |               | vidu         | itutic | cer    | em    | nest     | ner | (W-2/1099-MISC) | (W-2/1099-MISC) |                       |
| (1) KATHLEEN SCOTT 5.0 BOARD CHAIR 0.0 V V V 0 0 0 0 0 0 (2) AMY CHANG 5.0 CHAIR BOARD OF GOV V V 0 0 0 0 0 0 (3) JONATHAN SCHEFF 5.0 VICE CHAIR V V 0 0 0 0 0 0 (4) MARGIE NEWMAN 5.0 VICE CHAIR V V V 0 0 0 0 0 0 (5) MIKE HOOD 5.0 SECRETARY V V 0 0 0 0 0 0 0 (6) PHILLIP SCHNEIDER 4.0 TREASURER 1.0 V V 0 0 0 0 0 0 (7) RONALD FERARRI V V V 0 0 0 0 0 0 (7) RONALD FERARRI V V V 0 0 0 0 0 0 (9) TRINDL REEVES 5.0 VICE CHAIR V V V 0 0 0 0 0 0 (9) TRINDL REEVES 5.0 DIRECTOR V 0 0 0 0 0 0 (11) BILL GEPPERT 2.0 DIRECTOR V 0 0 0 0 0 0 (12) BILLIP GENORER 2.0 DIRECTOR V 0 0 0 0 0 0 (13) BOB BOLINGER 2.0 DIRECTOR V 0 0 0 0 0 0 (14) BILLIP GENORE 2.0 DIRECTOR V 0 0 0 0 0 0 (14) BIAN ENGE 2.0 DIRECTOR V 0 0 0 0 0 0 (14) BIAN ENGE 2.0 DIRECTOR V 0 0 0 0 0 0 (14) BIAN ENGE 2.0 DIRECTOR V 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0   |  | organizations | al tru       | onal   |        | oloy  | čom      |     |                 |                 | rolated organizations |
| (1) KATHLEEN SCOTT 5.0 BOARD CHAIR 0.0 V V V 0 0 0 0 0 0 (2) AMY CHANG 5.0 CHAIR BOARD OF GOV V V 0 0 0 0 0 0 (3) JONATHAN SCHEFF 5.0 VICE CHAIR V V 0 0 0 0 0 0 (4) MARGIE NEWMAN 5.0 VICE CHAIR V V V 0 0 0 0 0 0 (5) MIKE HOOD 5.0 SECRETARY V V 0 0 0 0 0 0 0 (6) PHILLIP SCHNEIDER 4.0 TREASURER 1.0 V V 0 0 0 0 0 0 (7) RONALD FERARRI V V V 0 0 0 0 0 0 (7) RONALD FERARRI V V V 0 0 0 0 0 0 (9) TRINDL REEVES 5.0 VICE CHAIR V V V 0 0 0 0 0 0 (9) TRINDL REEVES 5.0 DIRECTOR V 0 0 0 0 0 0 (11) BILL GEPPERT 2.0 DIRECTOR V 0 0 0 0 0 0 (12) BILLIP GENORER 2.0 DIRECTOR V 0 0 0 0 0 0 (13) BOB BOLINGER 2.0 DIRECTOR V 0 0 0 0 0 0 (14) BILLIP GENORE 2.0 DIRECTOR V 0 0 0 0 0 0 (14) BIAN ENGE 2.0 DIRECTOR V 0 0 0 0 0 0 (14) BIAN ENGE 2.0 DIRECTOR V 0 0 0 0 0 0 (14) BIAN ENGE 2.0 DIRECTOR V 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0   |  |               | ıste         | trus   |        | 9     | pens     |     |                 |                 |                       |
| BOARD CHAIR  |  | ,             |              | ee     |        |       | sated    |     |                 |                 |                       |
| (2) AMY CHANG  | (1) KATHLEEN SCOTT                             | 5.0           |              |        |        |       |          |     |                 |                 |                       |
| CHAIR BOARD OF GOV   | BOARD CHAIR                                    | 0.0           | ~            |        | ~      |       |          |     | 0               | 0               | 0                     |
| (3) JONATHAN SCHEFF   5.0   V  | (2) AMY CHANG                                  | 5.0           |              |        |        |       |          |     |                 |                 |                       |
| VICE CHAIR   | CHAIR BOARD OF GOV                             |               | ~            |        | ~      |       |          |     | 0               | 0               | 0                     |
| (4) MARGIE NEWMAN   5.0   V  | (3) JONATHAN SCHEFF                            | 5.0           |              |        |        |       |          |     |                 |                 |                       |
| VICE CHAIR         V         V         0         0         0           (5) MIKE HOOD         5.0         V         V         0         0         0           SECRETARY         V         V         0         0         0         0           (6) PHILLIP SCHNEIDER         4.0         V         V         0         0         0         0           TREASURER         1.0         V         V         0 </td <td>VICE CHAIR</td> <td></td> <td>~</td> <td></td> <td>~</td> <td></td> <td></td> <td></td> <td>0</td> <td>0</td> <td>0</td>   | VICE CHAIR                                     |               | ~            |        | ~      |       |          |     | 0               | 0               | 0                     |
| (5) MIKE HOOD  | (4) MARGIE NEWMAN                              | 5.0           |              |        |        |       |          |     |                 |                 |                       |
| SECRETARY  | VICE CHAIR                                     |               | 1            |        | ~      |       |          |     | 0               | 0               | 0                     |
| CO   | (5) MIKE HOOD                                  | 5.0           |              |        |        |       |          |     |                 |                 |                       |
| TREASURER  1.0   | SECRETARY                                      |               | ~            |        | ~      |       |          |     | 0               | 0               | 0                     |
| (7) RONALD FERARRI       5.0         VICE CHAIR       V       V       0       0       0         (8) TOBY SCHRAMM       5.0       V       V       0       0       0         VICE CHAIR       V       V       0       0       0         (9) TRINDL REEVES       5.0       V       0       0       0         BOARD CHAIR ELECT       V       V       0       0       0         (10) ALEX KIM       2.0       V       0       0       0         DIRECTOR       V       0       0       0       0         (11) BILL GEPPERT       2.0       0       0       0       0         DIRECTOR       V       0       0       0       0         0 DIRECTOR       V       0       0       0       0         0 DIRECTOR       V       0       0       0       0         0 DIRECTOR       V       0       0       0       0         0 DIRECTOR       V       0       0       0       0         0 DIRECTOR       V       0       0       0       0         0 DIRECTOR       V       0       0  | (6) PHILLIP SCHNEIDER                          | 4.0           |              |        |        |       |          |     |                 |                 |                       |
| VICE CHAIR         V         V         0         0         0           (8) TOBY SCHRAMM         5.0         V         V         0         0         0           VICE CHAIR         V         V         0         0         0           (9) TRINDL REEVES         5.0         V         0         0         0           BOARD CHAIR ELECT         V         V         0         0         0           (10) ALEX KIM         2.0         0         0         0         0           DIRECTOR         V         0         0         0         0           (11) BILL GEPPERT         2.0         0         0         0         0           DIRECTOR         V         0         0         0         0           OBJECTOR         V         0         0         0         0           DIRECTOR         V         0         0         0         0           0         0         0         0         0           0         0         0         0         0           0         0         0         0           0         0         0         0   | TREASURER                                      | 1.0           | ~            |        | ~      |       |          |     | 0               | 0               | 0                     |
| (8) TOBY SCHRAMM         5.0           VICE CHAIR         V         V         0         0         0           (9) TRINDL REEVES         5.0         0 </td <td>(7) RONALD FERARRI</td> <td>5.0</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>  | (7) RONALD FERARRI                             | 5.0           |              |        |        |       |          |     |                 |                 |                       |
| VICE CHAIR         V         V         0         0         0           (9) TRINDL REEVES         5.0         0         0         0         0           BOARD CHAIR ELECT         V         V         0         0         0           (10) ALEX KIM         2.0         0         0         0         0           DIRECTOR         V         0         0         0         0           (11) BILL GEPPERT         2.0         0         0         0         0         0         0           DIRECTOR         V         0   | VICE CHAIR                                     |               | ~            |        | ~      |       |          |     | 0               | 0               | 0                     |
| SOURCE   S | (8) TOBY SCHRAMM                               | 5.0           |              |        |        |       |          |     |                 |                 |                       |
| BOARD CHAIR ELECT  | VICE CHAIR                                     |               | ~            |        | ~      |       |          |     | 0               | 0               | 0                     |
| Column     | (9) TRINDL REEVES                              | 5.0           |              |        |        |       |          |     |                 |                 |                       |
| DIRECTOR         V         0         0         0           (11) BILL GEPPERT         2.0         0         0         0         0         0           DIRECTOR         V         0         0         0         0         0         0           DIRECTOR         V         0   | BOARD CHAIR ELECT                              |               | ~            |        | ~      |       |          |     | 0               | 0               | 0                     |
| (11) BILL GEPPERT       2.0         DIRECTOR       ✓         (12) BLAIR CANNON       2.0         DIRECTOR       ✓         (13) BOB BOLINGER       2.0         DIRECTOR       ✓         (14) BRIAN ENGE       2.0         DIRECTOR       ✓         0       0         0       0         0       0         0       0  | (10) ALEX KIM                                  | 2.0           |              |        |        |       |          |     |                 |                 |                       |
| DIRECTOR       ✓       0       0       0         (12) BLAIR CANNON       2.0       0       0       0         DIRECTOR       ✓       0       0       0         (13) BOB BOLINGER       2.0       0       0       0         DIRECTOR       ✓       0       0       0         (14) BRIAN ENGE       2.0       0       0       0         DIRECTOR       ✓       0       0       0  | DIRECTOR                                       |               | ~            |        |        |       |          |     | 0               | 0               | 0                     |
| (12) BLAIR CANNON     2.0       DIRECTOR     ✓     0     0     0       (13) BOB BOLINGER     2.0     0     0     0     0       DIRECTOR     ✓     0     0     0     0       (14) BRIAN ENGE     2.0     ✓     0     0     0       DIRECTOR     ✓     0     0     0     0   | (11) BILL GEPPERT                              | 2.0           |              |        |        |       |          |     |                 |                 |                       |
| DIRECTOR         V         0         0         0           (13) BOB BOLINGER         2.0         0         0         0         0           DIRECTOR         V         0         0         0         0           (14) BRIAN ENGE         2.0         0         0         0         0           DIRECTOR         V         0         0         0         0   | DIRECTOR                                       |               | ~            |        |        |       |          |     | 0               | 0               | 0                     |
| (13) BOB BOLINGER     2.0       DIRECTOR     ✓       (14) BRIAN ENGE     2.0       DIRECTOR     ✓  | (12) BLAIR CANNON                              | 2.0           |              |        |        |       |          |     |                 |                 |                       |
| DIRECTOR         V         0         0         0           (14) BRIAN ENGE         2.0         0         0         0           DIRECTOR         V         0         0         0  | DIRECTOR                                       |               | ~            |        |        |       |          |     | 0               | 0               | 0                     |
| (14) BRIAN ENGE         2.0           DIRECTOR         ✓   | (13) BOB BOLINGER                              | 2.0           |              |        |        |       |          |     |                 |                 |                       |
| DIRECTOR 0 0   | DIRECTOR                                       |               | ~            |        |        |       |          |     | 0               | 0               | 0                     |
|  | (14) BRIAN ENGE                                | 2.0           |              |        |        |       |          |     |                 |                 |                       |
|  | DIRECTOR                                       |               | ~            |        |        |       |          |     | 0               | 0               |                       |

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| Part VII Section A. Officers, Directors,       | Γrustees,  | Key I                          | Em                    | plo     | yee          | s, an                        | d F      | lighest Compe                   | nsated Emplo                  | yees (        | contir             | nued)    |
|--|--|--------------------------------|-----------------------|---------|--------------|------------------------------|----------|---------------------------------|-------------------------------|---------------|--------------------|----------|
|  |  |                                |                       | (0      | C)           |                              |          |                                 |                               |               |                    |          |
| (A)  | (B)  | ١,,                            |                       |         | ition        |                              |          | (D)                             | (E)                           |               | (F)                |          |
| Name and title                                 | Average  |                                |                       |         |              | e than o<br>is both          |          | Reportable                      | Reportable                    | Estima        | ated am            | nount    |
|  | hours  |                                |                       |         |              | or/trust                     |          | compensation                    | compensation                  | 1             | of other           |          |
|  | per week   | 오코                             | 5                     | Q       | Ž            | 역 표                          | Ē        | from the                        | from related<br>organizations |               | pensati<br>rom the |          |
|  | (list any hours for  | di Vi                          | stitu                 | Officer | ву е         | ghe                          | Former   | organization<br>(W-2/1099-MISC) | (W-2/1099-MISC)               |               | nization           |          |
|  | related  | dual                           | tior                  | - T     | mp           | st c                         | 막        |                                 |                               | related       | organiz            | ations   |
|  | organizations<br>below   | 7 =                            | nal t                 |         | Key employee | l om                         |          |                                 |                               |               |                    |          |
|  | dotted line)   | Individual trustee or director | Institutional trustee |         | Φ            | ens                          |          |                                 |                               |               |                    |          |
|  |  |                                | ee                    |         |              | Highest compensated employee |          |                                 |                               |               |                    |          |
| (15) BRIAN SCOTT                               | 2.0  |                                |                       |         |              |                              |          |                                 |                               |               |                    |          |
| DIRECTOR                                       | 2.0  | ~                              |                       |         |              |                              |          | 0                               | 0                             |               |                    | 0        |
| (16) CHIP DYKES                                | 2.0  | <u> </u>                       |                       |         |              |                              |          |                                 | •                             |               |                    |          |
| DIRECTOR                                       |  | 1                              |                       |         |              |                              |          | 0                               | 0                             |               |                    | 0        |
| (17) CHRIS COELHO                              | 2.0  |                                |                       |         |              |                              |          |                                 |                               |               |                    |          |
| DIRECTOR                                       |  | 1                              |                       |         |              |                              |          | 0                               | 0                             |               |                    | 0        |
| (18) CHRISTOPHER PANNACCIULLI                  | 2.0  |                                |                       |         |              |                              |          |                                 |                               |               |                    |          |
| DIRECTOR                                       |  | 1                              |                       |         |              |                              |          | 0                               | 0                             |               |                    | 0        |
| (19) DAVID ANDREWS                             | 2.0  |                                |                       |         |              |                              |          |                                 |                               |               |                    |          |
| DIRECTOR                                       |  | ~                              |                       |         |              |                              |          | 0                               | 0                             |               |                    | 0        |
| (20) DAVID LANG                                | 2.0  |                                |                       |         |              |                              |          |                                 |                               |               |                    |          |
| DIRECTOR                                       |  | ~                              |                       |         |              |                              |          | 0                               | 0                             |               |                    | 0        |
| (21) DAVID RYAN                                | 2.0  |                                |                       |         |              |                              |          |                                 |                               |               |                    |          |
| DIRECTOR                                       |  | ~                              |                       |         |              |                              |          | 0                               | 0                             |               |                    | 0        |
| (22) DEREK MCMAHON                             | 2.0  |                                |                       |         |              |                              |          |                                 |                               |               |                    |          |
| DIRECTOR                                       |  | ~                              |                       |         |              |                              |          | 0                               | 0                             |               |                    | 0        |
| (23) DON ENGLISH                               | 2.0  |                                |                       |         |              |                              |          |                                 |                               |               |                    |          |
| DIRECTOR                                       |  | ~                              |                       |         |              |                              |          | 0                               | 0                             |               |                    | 0        |
| (24) EDWARD BRYANT                             | 2.0  |                                |                       |         |              |                              |          | _                               | _                             |               |                    |          |
| DIRECTOR                                       |  | ~                              |                       |         |              |                              |          | 0                               | 0                             |               |                    | 0        |
| (25) (SEE STATEMENT)                           | <del> </del>   | 1                              |                       |         |              |                              |          |                                 |                               |               |                    |          |
| 1b Subtotal                                    |  |                                |                       |         |              |                              |          | 0                               | 0                             |               |                    |          |
| c Total from continuation sheets to Part       |  | n A                            | •                     | •       |              |                              |          | 3,569,554                       | 0                             | -             |                    | 0.329    |
|  |  |                                | Ċ                     |         |              |                              | <b>•</b> | 3.569.554                       | 0                             |               |                    | 0.329    |
| 2 Total number of individuals (including but   |  |                                |                       |         |              | above                        | e) w     | -//                             |                               |               |                    | 0,020    |
| reportable compensation from the organ         |  |                                |                       |         |              |                              | -,       | 56                              |                               |               |                    |          |
|  |  |                                |                       |         |              |                              |          |                                 |                               |               | Yes                | No       |
| 3 Did the organization list any former         | officer, dire  | ector,                         | tru                   | ste     | e, k         | cey e                        | mpl      | oyee, or highes                 | t compensated                 | d 🗌           |                    |          |
| employee on line 1a? If "Yes," complete        |  |                                |                       |         |              |                              |          |                                 |                               | 3             |                    | ~        |
| 4 For any individual listed on line 1a, is the | sum of re  | portal                         | ble                   | con     | npei         | nsatio                       | n a      | nd other comper                 | nsation from the              | e             |                    |          |
| organization and related organizations         |  |                                |                       |         |              |                              |          |                                 |                               |               |                    |          |
| individual                                     |  |                                |                       |         |              |                              |          |                                 |                               | 4             | <b>'</b>           |          |
| 5 Did any person listed on line 1a receive of  |  |                                |                       |         |              |                              |          |                                 |                               |               |                    |          |
| for services rendered to the organization      | ? If "Yes," c  | compl                          | ete                   | Sch     | nedu         | ule J f                      | or s     | such person .                   |                               | 5             |                    | <u> </u> |
| Section B. Independent Contractors             |  |                                |                       |         |              |                              |          |                                 |                               |               |                    |          |
| 1 Complete this table for your five high       |  |                                |                       |         |              |                              |          |                                 |                               |               |                    |          |
|  | compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year. |                                |                       |         |              |                              |          |                                 |                               |               |                    |          |
| (A)<br>Name and business add                   | lress  |                                |                       |         |              |                              |          | (B) Description of serv         | vices                         | (C)<br>Compen |                    |          |
| NONE   |  |                                |                       |         |              |                              |          | ,                               |                               |               |                    |          |
|  |  |                                |                       |         |              |                              |          |                                 |                               |               |                    |          |
|  |  |                                |                       |         |              |                              |          |                                 |                               |               |                    |          |
|  |  |                                |                       |         |              |                              |          |                                 |                               |               |                    |          |
|  |  |                                |                       |         |              |                              |          |                                 |                               |               |                    |          |
| 2 Total number of independent contractor       | •  | _                              |                       |         |              |                              | th       | ose listed above                | e) who                        |               |                    |          |
| received more than \$100,000 of compens        | ation from   | the or                         | gan                   | izat    | ion          | <u> </u>                     |          | 0                               |                               |               |                    |          |

## Part VIII Statement of Revenue

|  |          | Check if Schedule                              | Осо       | ntains a re    | spon       | se or note to an | y line in this Pa    | ırt VIII                               |                                      |  |
|--|----------|--|-----------|----------------|------------|------------------|----------------------|--|--------------------------------------|--|
|  |          |  |           |                |            |                  | (A)<br>Total revenue | (B) Related or exempt function revenue | (C)<br>Unrelated<br>business revenue | (D) Revenue excluded from tax under sections 512–514 |
| တ္ တ   | 1a       | Federated campaig                              | ns .      |                | 1a         | 0                |                      |  |                                      |  |
| Contributions, Gifts, Grants and Other Similar Amounts | b        | Membership dues                                |           |                | 1b         | 0                |                      |  |                                      |  |
| اع ق   | С        | Fundraising events                             |           |                | 1c         | 0                |                      |  |                                      |  |
| ffs,   | d        | Related organization                           |           |                | 1d         | 0                |                      |  |                                      |  |
| <u>a</u> g   | е        | Government grants                              |           |                | 1e         | 103,823,000      |                      |  |                                      |  |
| ns,  | f        | All other contribution                         |           | -              |            |                  |                      |  |                                      |  |
| er S   | -        | and similar amounts no                         |           |                | 1f         | 20,816,000       |                      |  |                                      |  |
| 효  | a        | Noncash contribution                           | ons in    | cluded in      |            |                  |                      |  |                                      |  |
| d d  | 3        | lines 1a-1f                                    |           |                | 1g         | \$ 0             |                      |  |                                      |  |
| ි ස  | h        | Total. Add lines 1a-                           |           |                |            |                  | 124,639,000          |  |                                      |  |
|  |          |  |           |                |            | Business Code    |                      |  |                                      |  |
| Se   | 2a       | HEALTHY LIVING                                 |           |                |            | 813410           | 40,568,438           | 40,568,438                             |                                      |  |
| <u>Θ</u> <u>Ξ</u>                                      | b        | YOUTH DEVELOPME                                | ENT       |                |            | 813410           | 29,043,936           | 29,043,936                             |                                      |  |
| yram Ser<br>Revenue                                    | С        | SOCIAL RESPONSIE                               | BILITY    | ,              |            | 813410           | 4,145,626            | 4,145,626                              |                                      |  |
| am<br>eve  | d        |  |           |                |            |                  |                      |  |                                      |  |
| g &  | е        |  |           |                |            |                  |                      |  |                                      |  |
| Program Service<br>Revenue                             | f        | All other program se                           |           |                |            |                  | 0                    | 0                                      | 0                                    | 0  |
| _  | g        | Total. Add lines 2a-                           |           |                |            | ▶                | 73,758,000           |  |                                      |  |
|  | 3        | Investment income                              |           |                |            |                  |                      |  |                                      |  |
|  |          | other similar amoun                            | its) .    |                |            | 🕨                | 942,000              | 942,000                                | 0                                    | 0  |
|  | 4        | Income from investr                            | nent o    | of tax-exem    | npt bo     | nd proceeds ►    | 0                    | 0                                      | 0                                    | 0  |
|  | 5        | Royalties                                      |           |                |            | 🕨                | 0                    | 0                                      | 0                                    | 0  |
|  |          |  |           | (i) Rea        | l          | (ii) Personal    |                      |  |                                      |  |
|  | 6a       | Gross rents                                    | 6a        |                | 0          | 0                |                      |  |                                      |  |
|  | b        | Less: rental expenses                          | 6b        |                | 0          | 0                |                      |  |                                      |  |
|  | С        | Rental income or (loss)                        | 6c        |                | 0          | 0                |                      |  |                                      |  |
|  | d        | Net rental income o                            | r (los    | s)             |            | 🕨                | 0                    | 0                                      | 0                                    | 0  |
|  | 7a       | Gross amount from                              |           | (i) Securit    | ies        | (ii) Other       |                      |  |                                      |  |
|  |          | sales of assets                                |           | 25.08          | 2,000      |                  |                      |  |                                      |  |
|  |          | other than inventory                           | 7a        | 20,00          | 2,000      |                  |                      |  |                                      |  |
| ne   | b        | Less: cost or other basis                      |           |                |            |                  |                      |  |                                      |  |
| Revenue  |          | and sales expenses .                           | 7b        |                | 2,000      |                  |                      |  |                                      |  |
| je j   | С        | Gain or (loss)                                 | 7c        | 4,56           | 0,000      | 0                |                      |  |                                      |  |
|  | d        | Net gain or (loss)                             |           |                |            | ▶                | 4,560,000            | 4,560,000                              |                                      |  |
| Other  | 8a       | Gross income from                              |           | ndraising      |            |                  |                      |  |                                      |  |
| 0  |          | events (not including                          |           | 0              |            |                  |                      |  |                                      |  |
|  |          | of contributions rep<br>1c). See Part IV, line |           |                |            |                  |                      |  |                                      |  |
|  |          | •  |           |                | 8a         | 2,685,000        |                      |  |                                      |  |
|  |          | Less: direct expens                            |           |                | 8b         | 2,139,000        | F40,000              |  |                                      | F40,000  |
|  | С        | Net income or (loss)                           |           |                | g eve      | nts ►            | 546,000              |  |                                      | 546,000  |
|  | 9a       | Gross income f activities. See Part I          |           |                | 00         |                  |                      |  |                                      |  |
|  | <b>L</b> |  | ,         |                | 9a<br>9b   | 0                |                      |  |                                      |  |
|  |          | Less: direct expension Net income or (loss)    |           |                |            | -                | 0                    | 0                                      | 0                                    | 0  |
|  |          |  |           |                | LIVILIE    | ;s <b>-</b>      | 0                    | 0                                      | 0                                    | U  |
|  | iua      | Gross sales of ir returns and allowan          |           | •              | 10a        | 825,000          |                      |  |                                      |  |
|  | b        | Less: cost of goods                            |           |                | 10a        | 825,000          |                      |  |                                      |  |
|  | C        | Net income or (loss)                           |           |                |            |                  | 825,000              | 825,000                                | 0                                    | 0  |
| <b>"</b>   |          | 1401 11001116 01 (1035)                        | , 11011   | i Julios Of II | I V OI ILC | Business Code    | 025,000              | 020,000                                | 0                                    | 0  |
| Miscellaneous<br>Revenue                               | 11a      |  |           |                |            | 24011033 0046    |                      |  |                                      |  |
| scellaneo<br>Revenue                                   | b        |  |           |                |            |                  |                      |  |                                      |  |
| ella<br>Ver  | 2        |  |           |                |            |                  |                      |  |                                      |  |
| Sce  | d        | All other revenue                              |           |                |            |                  | 0                    | 0                                      | 0                                    | 0  |
| Ξ  |          | Total. Add lines 11a                           | <br>a_11c | 1.             |            | •                | 0                    |  |                                      |  |
|  | 12       | Total revenue. See                             |           |                |            |                  | 205,270,000          | 80,085,000                             | 0                                    | 546,000  |
|  |          | 000  |           |                | -          |                  | , 0,000              |  |                                      | ,  |

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### Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX

|       | Check if Schedule O contains a response   | or note to any line   | in this Part IX .             |                                 | <b>v</b>                  |
|-------|---|-----------------------|-------------------------------|---------------------------------|---------------------------|
| Do no | ot include amounts reported on lines 6b, 7b,  | (A)<br>Total expenses | <b>(B)</b><br>Program service | (C)                             | <b>(D)</b><br>Fundraising |
|       | o, and 10b of Part VIII.  | lotal expenses        | expenses                      | Management and general expenses | Fundraising<br>expenses   |
| 1     | Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21  | 0                     | . 0                           |                                 | ·                         |
| 2     | Grants and other assistance to domestic individuals. See Part IV, line 22   | 0                     | 0                             |                                 |                           |
| 3     | Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16  | 0                     | 0                             |                                 |                           |
| 4     | Benefits paid to or for members   | 0                     | 0                             |                                 |                           |
| 5     | Compensation of current officers, directors, trustees, and key employees  | 2,497,000             | 549,000                       | 1,520,000                       | 428,000                   |
| 6     | Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)  | 0                     | 0                             | 0                               | 0                         |
| 7     | Other salaries and wages  | 75,764,000            | 66,858,000                    | 7,752,000                       | 1,154,000                 |
| 8     | Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)  | 5,070,000             | 4,214,000                     | 701,000                         | 155,000                   |
| 9     | Other employee benefits   | 5,813,000             | 5,153,000                     | 639,000                         | 21,000                    |
| 10    | Payroll taxes   | 11,925,000            | 10,802,000                    | 933,000                         | 190,000                   |
| 11    | Fees for services (nonemployees):   | . 1,525,500           | 10,002,000                    | 300,000                         | 100,000                   |
|       | Management  |                       |                               |                                 |                           |
| a     | _   | 32.000                | 0                             | 32,000                          |                           |
| b     | Legal   | - ,                   | _                             |                                 | 0                         |
| C     | Accounting  | 95,000                | 0                             | 95,000                          | 0                         |
| d     | Lobbying  | 0                     | 0                             | 0                               | 0                         |
| e     | Professional fundraising services. See Part IV, line 17   | 0                     |                               | 444.000                         | 0                         |
| f     | Investment management fees  | 141,000               | 0                             | 141,000                         | 0                         |
| g     | Other. (If line 11g amount exceeds 10% of line 25, column   |                       |                               |                                 |                           |
|       | (A) amount, list line 11g expenses on Schedule O.) .  | 72,093,000            | 71,190,000                    | 902,000                         | 1,000                     |
| 12    | Advertising and promotion   | 801,000               | 416,000                       | 345,000                         | 40,000                    |
| 13    | Office expenses   | 1,304,000             | 1,273,000                     | 30,000                          | 1,000                     |
| 14    | Information technology  | 2,199,000             | 889,000                       | 1,261,000                       | 49,000                    |
| 15    | Royalties   | 0                     | 0                             | 0                               | 0                         |
| 16    | Occupancy   | 8,740,000             | 8,530,000                     | 202,000                         | 8,000                     |
| 17    | Travel  | 1,342,000             | 1,277,000                     | 61,000                          | 4,000                     |
| 18    | Payments of travel or entertainment expenses for any federal, state, or local public officials  | 0                     | 0                             | 0                               | 0                         |
| 19    | Conferences, conventions, and meetings  | 1,830,000             | 1,382,000                     | 394,000                         | 54,000                    |
| 20    | Interest  | 194,000               | 100,000                       | 94,000                          | 0                         |
| 21    | Payments to affiliates  | 577,000               | 577,000                       | 0                               | 0                         |
| 22    | Depreciation, depletion, and amortization .   | 8,643,000             | 8,317,000                     | 326,000                         | 0                         |
| 23    | Insurance   | 1,289,000             | 1,154,000                     | 135,000                         | 0                         |
| 24    | Other expenses. Itemize expenses not covered above (List miscellaneous expenses on line 24e. If   | 1,200,000             | 1,104,000                     | 100,000                         | J                         |
|       | line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)   |                       |                               |                                 |                           |
| а     | SUPPLIES  | 6,948,000             | 6,456,000                     | 270,000                         | 222,000                   |
| b     | MISCELLANEOUS   | 2,903,000             | 2,470,000                     | 420,000                         | 13,000                    |
| С     | RENT, MTCE & PCHSE OF EQUIP   | 2,650,000             | 2,516,000                     | 134,000                         | 0                         |
| d     | PROV FOR DOUBTFUL RECEIVABLE  | 607,000               | 607,000                       | 0                               | 0                         |
| e     | All other expenses  | (75,000)              | (75,000)                      | 0                               | 0                         |
| 25    | <b>Total functional expenses.</b> Add lines 1 through 24e   | 213,382,000           | 194,655,000                   | 16,387,000                      | 2,340,000                 |
| 26    | Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here ▶ ☐ if following SOP 98-2 (ASC 958-720) | -,                    | - ,,,                         | -,,,,0                          |                           |
|       |   |                       |                               |                                 | Form <b>990</b> (2019)    |

Part X Balance Sheet

|                             |     | Check if Schedule O contains a response or note to any line in this Par  | tX                              |     |                        |
|-----------------------------|-----|--|---------------------------------|-----|------------------------|
|                             |     |  | <b>(A)</b><br>Beginning of year |     | (B)<br>End of year     |
|                             | 1   | Cash—non-interest-bearing  | 365,000                         | 1   | 14,212,000             |
|                             | 2   | Savings and temporary cash investments   | 11,213,000                      | 2   | 7,651,000              |
|                             | 3   | Pledges and grants receivable, net   | 3,336,000                       | 3   | 2,227,000              |
|                             | 4   | Accounts receivable, net   | 8,066,000                       | 4   | 17,358,000             |
|                             | 5   | Loans and other receivables from any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35%   |                                 |     |                        |
|                             |     | controlled entity or family member of any of these persons   | 0                               | 5   | 0                      |
|                             | 6   | Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(B) .  | 0                               | 6   | 0                      |
| ts                          | 7   | Notes and loans receivable, net  | 31,351,000                      | 7   | 35,817,000             |
| Assets                      | 8   | Inventories for sale or use  | 0                               | 8   |                        |
| A                           | 9   | Prepaid expenses and deferred charges  | 1,617,000                       | 9   | 942,000                |
|                             | 10a | Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D 10a 244,084,000  |                                 |     |                        |
|                             | b   | Less: accumulated depreciation 10b 90,065,000  | 154,287,000                     | 10c | 154,019,000            |
|                             | 11  | Investments—publicly traded securities   | 45,085,000                      | 11  | 44,941,000             |
|                             | 12  | Investments—other securities. See Part IV, line 11   | 0                               | 12  | 0                      |
|                             | 13  | Investments—program-related. See Part IV, line 11  | 0                               | 13  | 0                      |
|                             | 14  | Intangible assets  | 0                               | 14  |                        |
|                             | 15  | Other assets. See Part IV, line 11   | 149,000                         | 15  | 150,000                |
|                             | 16  | Total assets. Add lines 1 through 15 (must equal line 33)  | 255,469,000                     | 16  | 277,317,000            |
|                             | 17  | Accounts payable and accrued expenses  | 18,052,000                      | 17  | 24,117,000             |
|                             | 18  | Grants payable   | 0                               | 18  |                        |
|                             | 19  | Deferred revenue   | 7,185,000                       | 19  | 9,195,000              |
|                             | 20  | Tax-exempt bond liabilities  | 0                               | 20  | 0                      |
|                             | 21  | Escrow or custodial account liability. Complete Part IV of Schedule D  | 0                               | 21  |                        |
| Liabilities                 | 22  | Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons |                                 | 00  |                        |
| ia                          | 23  |  | 42,022,000                      | 22  | 70.440.000             |
| _                           | 24  | Secured mortgages and notes payable to unrelated third parties   | 43,923,000                      | 24  | 70,449,000             |
|                             |     | · · · · · · · · · · · · · · · · · · ·  | U                               | 24  | 0                      |
|                             | 25  | Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17–24). Complete Part X of Schedule D                                      | 000 000                         | 25  | 070 000                |
|                             | 26  | <b>—</b>   | 636,000<br>69,796,000           |     | 672,000                |
|                             | 20  | Organizations that follow FASB ASC 958, check here ►   | 69,796,000                      | 20  | 104,433,000            |
| nce                         |     | and complete lines 27, 28, 32, and 33.   |                                 |     |                        |
| Sale                        | 27  | Net assets without donor restrictions  | 159,466,000                     |     | 147,078,000            |
| d E                         | 28  | Net assets with donor restrictions   | 26,207,000                      | 28  | 25,806,000             |
| Net Assets or Fund Balances |     | Organizations that do not follow FASB ASC 958, check here ▶ ☐ and complete lines 29 through 33.  |                                 |     |                        |
| o s                         | 29  | Capital stock or trust principal, or current funds   | 0                               | 29  |                        |
| set                         | 30  | Paid-in or capital surplus, or land, building, or equipment fund   | 0                               | 30  |                        |
| ASS                         | 31  | Retained earnings, endowment, accumulated income, or other funds   | 0                               | 31  |                        |
| et,                         | 32  | Total net assets or fund balances  | 185,673,000                     | 32  | 172,884,000            |
| Z                           | 33  | Total liabilities and net assets/fund balances   | 255,469,000                     | 33  | 277,317,000            |
|                             |     |  |                                 |     | Form <b>990</b> (2019) |

|      | · /   |           |    |        | ~go     |
|------|---|-----------|----|--------|---------|
| Part | Reconciliation of Net Assets  |           |    |        |         |
|      | Check if Schedule O contains a response or note to any line in this Part XI                               |           |    |        |         |
| 1    | Total revenue (must equal Part VIII, column (A), line 12)   | 1         |    |        | 70,000  |
| 2    | Total expenses (must equal Part IX, column (A), line 25)  | 2         |    |        | 32,000  |
| 3    | Revenue less expenses. Subtract line 2 from line 1  | 3         |    | • •    | 2,000)  |
| 4    | Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))                 | 4         |    |        | 73,000  |
| 5    | Net unrealized gains (losses) on investments  | 5         |    | (4,67  | 7,000)  |
| 6    | Donated services and use of facilities  | 6         |    |        |         |
| 7    | Investment expenses   | 7         |    |        |         |
| 8    | Prior period adjustments  | 8         |    |        |         |
| 9    | Other changes in net assets or fund balances (explain on Schedule O)                                      | 9         |    |        | 0       |
| 10   | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line            |           |    |        |         |
|      | 32, column (B))   | 10        |    | 172,88 | 34,000  |
| Part | Financial Statements and Reporting  |           |    |        | _       |
|      | Check if Schedule O contains a response or note to any line in this Part XII                              |           |    | _      | $\perp$ |
|      |   |           |    | Yes    | No      |
| 1    | Accounting method used to prepare the Form 990:  Cash Accrual Other                                       |           | _  |        |         |
|      | If the organization changed its method of accounting from a prior year or checked "Other," of Schedule O. | explain   | in |        |         |
| 2a   | Were the organization's financial statements compiled or reviewed by an independent accountant?           |           | 2a | ı      | ~       |
|      | If "Yes," check a box below to indicate whether the financial statements for the year were co             | mpiled    | or |        |         |
|      | reviewed on a separate basis, consolidated basis, or both:  | •         |    |        |         |
|      | ☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis                              |           |    |        |         |
| b    | Were the organization's financial statements audited by an independent accountant?                        |           | 2b | · /    |         |
|      | If "Yes," check a box below to indicate whether the financial statements for the year were aud            | lited on  | а  |        |         |
|      | separate basis, consolidated basis, or both:  |           |    |        |         |
|      | ☐ Separate basis  |           |    |        |         |
| С    | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for ov      | ersight   | of |        |         |
|      | the audit, review, or compilation of its financial statements and selection of an independent account     | ant? .    | 20 |        |         |
|      | If the organization changed either its oversight process or selection process during the tax year, e      | explain   | on |        |         |
|      | Schedule O.   |           |    |        |         |
| 3a   | As a result of a federal award, was the organization required to undergo an audit or audits as set for    | orth in t | he |        |         |
|      | Single Audit Act and OMB Circular A-133?  |           | 3a | · /    |         |
| b    | If "Yes," did the organization undergo the required audit or audits? If the organization did not un-      |           |    |        |         |
|      | required audit or audits, explain why on Schedule O and describe any steps taken to undergo such          | audits .  | 3b | \ \ \  |         |

| (A) Name and Title           | (B) Average hours  |                                | (Che                  | C) Po   | ositior      | n<br>plv)                    |        | (D) Reportable compensation           | (E) Reportable compensation                      | (F) Estimated amount of other  |
|------------------------------|--|--------------------------------|-----------------------|---------|--------------|------------------------------|--------|---------------------------------------|--|--|
|                              | per week<br>(list any hours for related<br>organizations below<br>dotted line) | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | from the organization (W-2/1099-MISC) | from related<br>organizations<br>(W-2/1099-MISC) | compensation<br>from the<br>organization and<br>related<br>organizations   |
| (25) FREDERICK CLOSE         | 2.0  | /                              |                       |         |              |                              |        | 0                                     | 0  | 0  |
| DIRECTOR                     |  |                                |                       |         |              |                              |        |                                       |  |  |
| (26) FREDERICK GORDON        | 2.0  | 1                              |                       |         |              |                              |        | 0                                     | 0  | 0  |
| DIRECTOR                     | 2.0  |                                |                       |         |              |                              |        |                                       |  |  |
| (27) GLENN CARLSON           | 2.0  | 1                              |                       |         |              |                              |        | 0                                     | 0  | 0  |
| DIRECTOR                     | 2.0  |                                |                       |         |              |                              |        |                                       |  |  |
| (28) GORDON JOHNS            | Z.U  | ✓                              |                       |         |              |                              |        | 0                                     | 0  | 0  |
| DIRECTOR (29) GREG FLORES    | 2.0  |                                |                       |         |              |                              |        |                                       |  |  |
| DIRECTOR                     | 2.0  | ✓                              |                       |         |              |                              |        | 0                                     | 0  | 0  |
| (30) JASON BOWSER            | 2.0  |                                |                       |         |              |                              |        |                                       |  |  |
| DIRECTOR                     |  | <b>√</b>                       |                       |         |              |                              |        | 0                                     | 0  | 0  |
| (31) JASON LEVIN             | 2.0  | ,                              |                       |         |              |                              |        |                                       |  |  |
| DIRECTOR                     |  | <b>~</b>                       |                       |         |              |                              |        | 0                                     | 0  | 0  |
| (32) JAVIER CORREA           | 2.0  | /                              |                       |         |              |                              |        |                                       |  |  |
| DIRECTOR                     |  | <b>~</b>                       |                       |         |              |                              |        | 0                                     | 0  | 0  |
| (33) JAY HILL                | 2.0  | /                              |                       |         |              |                              |        | 0                                     | 0  | 0  |
| DIRECTOR                     |  | •                              |                       |         |              |                              |        | U                                     | 0  | 0  |
| (34) JENNA YOUNG-CHRISTENSEN | 2.0  | 1                              |                       |         |              |                              |        | 0                                     | 0  | 0  |
| DIRECTOR                     |  | •                              |                       |         |              |                              |        | · ·                                   |  | 0  |
| (35) JENNIFER WINWARD        | 2.0  | /                              |                       |         |              |                              |        | 0                                     | 0  | 0  |
| DIRECTOR                     |  | •                              |                       |         |              |                              |        | •                                     |  | , and the second |
| (36) JIM BENEDICT            | 2.0  | /                              |                       |         |              |                              |        | 0                                     | 0  | 0  |
| DIRECTOR                     |  | •                              |                       |         |              |                              |        |                                       |  |  |
| (37) JIM WARING              | 2.0  | /                              |                       |         |              |                              |        | 0                                     | 0  | 0  |
| DIRECTOR                     |  |                                |                       |         |              |                              |        |                                       |  |  |
| (38) JOHN MAGUIRE            | 2.0  | 1                              |                       |         |              |                              |        | 0                                     | 0  | 0  |
| DIRECTOR                     | 2.0  |                                |                       |         |              |                              |        |                                       |  |  |
| (39) JOHN SARKISIAN          |  | ✓                              |                       |         |              |                              |        | 0                                     | 0  | 0  |
| DIRECTOR (40) JOSH SHERMAN   | 1.0<br>2.0   |                                |                       |         |              |                              |        |                                       |  |  |
|                              |  | ✓                              |                       |         |              |                              |        | 0                                     | 0  | 0  |
| DIRECTOR (41) KARLS HERTZOG  | 2.0  |                                |                       |         |              |                              |        |                                       |  |  |
| DIRECTOR                     |  | <b>√</b>                       |                       |         |              |                              |        | 0                                     | 0  | 0  |
| (42) KRIS BROWN              | 2.0  |                                |                       |         |              |                              |        |                                       |  |  |
| DIRECTOR                     |  | <b>√</b>                       |                       |         |              |                              |        | 0                                     | 0  | 0  |
| (43) LEON CLARK              | 2.0  |                                |                       |         |              |                              |        |                                       |  |  |
| DIRECTOR                     |  | <b>V</b>                       |                       |         |              |                              |        | 0                                     | 0  | 0  |
| (44) RAYMOND DE CALLAFON     | 2.0  | ,                              |                       |         |              |                              |        |                                       |  |  |
| DIRECTOR                     |  | <b>V</b>                       |                       |         |              |                              |        | 0                                     | 0  | 0  |

| (A) Name and Title                  | (B) Average hours  |                                | (Ch                   | C) Po    | osition      | n (v)                        |        | (D) Reportable  | (E) Reportable   | (F) Estimated   |
|-------------------------------------|--|--------------------------------|-----------------------|----------|--------------|------------------------------|--------|---|--|---|
|                                     | per week<br>(list any hours for related<br>organizations below<br>dotted line) | Individual trustee or director | Institutional trustee | Officer  | Key employee | Highest compensated employee | Former | compensation<br>from the<br>organization<br>(W-2/1099-MISC) | compensation<br>from related<br>organizations<br>(W-2/1099-MISC) | amount of other<br>compensation<br>from the<br>organization and<br>related<br>organizations |
| (45) ROBERT BRUNING                 | 2.0  | /                              |                       |          |              | Ū.                           |        | 0   | 0  | 0   |
| DIRECTOR                            |  | •                              |                       |          |              |                              |        | Ü   |  |   |
| (46) RODNEY LANTHORNE               | 2.0  | 1                              |                       |          |              |                              |        | 0   | 0  | 0   |
| DIRECTOR (47) SAMANTHA JONES        | 2.0  |                                |                       |          |              |                              |        |   |  |   |
|                                     |  | ✓                              |                       |          |              |                              |        | 0   | 0  | 0   |
| DIRECTOR (48) STEVE MELANESE        | 2.0  |                                |                       |          |              |                              |        |   |  |   |
| DIRECTOR                            |  | ✓                              |                       |          |              |                              |        | 0   | 0  | 0   |
| (49) STEVE PRUETT                   | 2.0  | ,                              |                       |          |              |                              |        |   |  |   |
| DIRECTOR                            | -  | <b>√</b>                       |                       |          |              |                              |        | 0   | 0  | 0   |
| (50) SUSAN MERCURE                  | 2.0  | /                              |                       |          |              |                              |        |   |  |   |
| PAST BOARD CHAIR                    | -  | •                              |                       |          |              |                              |        | 0   | 0  | 0   |
| (51) TONY RUSSELL                   | 2.0  | 1                              |                       |          |              |                              |        | 0   | 0  | 0   |
| DIRECTOR                            |  | •                              |                       |          |              |                              |        | U   | 0  | 0   |
| (52) VERNON HAWKINS                 | 2.0  | 1                              |                       |          |              |                              |        | 0   | 0  | 0   |
| DIRECTOR                            |  | •                              |                       |          |              |                              |        |   |  |   |
| (53) HERDELIN-DOHERTY BARON         | 50.0   | 1                              |                       | 1        |              |                              |        | 674,860   | 0  | 67,370  |
| PRESIDENT & CEO                     | 50.0   |                                |                       |          |              |                              |        |   |  |   |
| (54) CHARMAINE CARTER               | 50.0   |                                |                       | 1        |              |                              |        | 337,380   | 0  | 47,320  |
| EVP & COO<br>(55) HALL JONATHAN     | 44.0   |                                |                       |          |              |                              |        |   |  |   |
| EVP & CFO                           |  |                                |                       | ✓        |              |                              |        | 132,023   | 0  | 2,610   |
| (56) SULLIVAN PAUL                  | 6.0  |                                |                       |          |              |                              |        |   |  |   |
| EVP & CFO (RETIRED)                 |  |                                |                       | <b>√</b> |              |                              |        | 294,047   | 0  | 48,641  |
| (57) MICHELLE MCTIGHE<br>RIPPENGALE | 50.0   |                                |                       |          |              |                              |        |   |  |   |
| SVP & CHIEF DEVELOPMENT OFFICER     |  |                                |                       |          | <b>✓</b>     |                              |        | 281,973   | 0  | 40,877  |
| (58) LISA D'ANGELO                  | 50.0   |                                |                       |          |              |                              |        |   |  |   |
| AREA VP                             | <u> </u>   |                                |                       |          | <b>~</b>     |                              | L      | 270,895   | 0  | 39,821  |
| (59) CAROLYN WOEMPNER               | 50.0   |                                |                       |          | 1            |                              |        | 250,137   | 0  | 47,046  |
| AREA VP                             |  |                                |                       |          | •            |                              |        | 250,137   | 0  | 47,046  |
| (60) SARAH REESE                    | 50.0   |                                |                       |          | /            |                              |        | 256,027   | 0  | 30,873  |
| AREA VP                             |  |                                |                       |          | •            |                              |        | 200,027   |  |   |
| (61) THOMAS MADEYSKI                | 50.0   |                                |                       |          |              | 1                            |        | 225,013   | 0  | 37,684  |
| EXECUTIVE DIRECTOR                  |  |                                |                       |          |              |                              |        | -,  |  | - ,   |
| (62) JOHN MERRITT                   | 50.0   |                                |                       |          |              | 1                            |        | 214,440   | 0  | 42,755  |
| SVP OF INFORMATION TECHNOLOGY       |  |                                |                       |          |              | •                            |        | 214,440   |  | 42,733  |
| (63) CYNTHIA BERTRAND               | 44.0   |                                |                       |          |              | /                            |        | 214,473   | 0  | 33,168  |
| VP ACCOUNTING & FINANCE             | 6.0  |                                |                       |          |              | •                            |        | 214,473   | 0  | 33,100  |
| (64) ROBERT SAUVAJOT                | 50.0   |                                |                       |          |              | 1                            |        | 210,147   | 0  | 30,060  |
| EXECUTIVE DIRECTOR                  | 50.0   |                                |                       |          |              |                              |        | -,  |  | ,   |
| (65) HEIDI HUTCHISON                | 50.0   |                                |                       |          |              | 1                            |        | 208,139   | 0  | 22,104  |
| HIGHEST PAID                        |  |                                |                       |          |              |                              |        |   |  |   |

#### **SCHEDULE A** (Form 990 or 990-EZ)

## **Public Charity Status and Public Support** Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

OMB No. 1545-0047

2019

Open to Public Inspection

Department of the Treasury Internal Revenue Service

► Attach to Form 990 or Form 990-EZ. ► Go to www.irs.gov/Form990 for instructions and the latest information.

Name of the organization Employer identification number YMCA OF SAN DIEGO COUNTY 95-2039198

| Par   | Reason for Public Cha   | rity Status (All                     | organizations must  | comple                  | te tnis p                             | art.) See instruction                             | ns.   |  |  |
|-------|---|--------------------------------------|---|-------------------------|---------------------------------------|---|---|--|--|
| The c | rganization is not a private founda   |                                      | ,   |                         | -                                     | •   |   |  |  |
| 1     | A church, convention of church  |                                      |   |                         |                                       |   |   |  |  |
| 2     | A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ).)   |                                      |   |                         |                                       |   |   |  |  |
| 3     | A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii).  A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the  |                                      |   |                         |                                       |   |   |  |  |
| 4     | hospital's name, city, and state  | e:                                   |   |                         |                                       |   | -   |  |  |
| 5     | An organization operated for section 170(b)(1)(A)(iv). (Com   | olete Part II.)                      |   |                         |                                       |   | al unit described in                            |  |  |
| 6     | A federal, state, or local govern   | •                                    |   |                         | ٠,                                    |   |   |  |  |
| 7     | An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.)   |                                      |   |                         |                                       |   |   |  |  |
| 8     | A community trust described in  | n <b>section 170(b)</b>              | (1)(A)(vi). (Complete I   | Part II.)               |                                       |   |   |  |  |
| 9     | An agricultural research organization described in <b>section 170(b)(1)(A)(ix)</b> operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university: |                                      |   |                         |                                       |   |   |  |  |
| 10    | An organization that normally receipts from activities related support from gross investment acquired by the organization a   | to its exempt full income and uni    | nctions—subject to corelated business taxal   | ertain exc<br>ble incom | ceptions,<br>ne (less se              | and (2) no more that<br>ection 511 tax) from      | n 33¹/₃% of its                                 |  |  |
| 11    | ☐ An organization organized and   | operated exclus                      | sively to test for public   | safety.                 | See <b>sect</b> i                     | ion 509(a)(4).                                    |   |  |  |
| 12    | An organization organized and of one or more publicly support Check the box in lines 12a thro   | orted organization                   | ns described in <b>secti</b>  | on 509(a                | )(1) or se                            | ection 509(a)(2). Se                              | e section 509(a)(3).                            |  |  |
| а     | ☐ <b>Type I.</b> A supporting organ<br>the supported organization<br>supporting organization. <b>Y</b> o  | ization operated<br>(s) the power to | l, supervised, or contr<br>regularly appoint or e                                   | olled by i<br>lect a ma | ts suppo<br>ijority of t              | rted organization(s),                             | typically by giving                             |  |  |
| b     | ☐ <b>Type II.</b> A supporting organ control or management of organization(s). <b>You must</b>  | the supporting o                     | rganization vested in   | the same                |                                       |   |   |  |  |
| С     | Type III functionally integ<br>its supported organization(  | rated. A support                     | ting organization oper  | ated in c               |                                       |   | ally integrated with,                           |  |  |
| d     | Type III non-functionally integrated that is not functionally integrated requirement (see instruction)  | grated. The orga                     | nization generally mus  | st satisfy              | a distribu                            | ution requirement an                              |   |  |  |
| е     | ☐ Check this box if the organ functionally integrated, or ☐   |                                      |   |                         |                                       |   | e II, Type III                                  |  |  |
| f     | Enter the number of supported of  |                                      |   |                         |                                       |   |   |  |  |
| g     | Provide the following information   | about the supp                       | orted organization(s).  |                         |                                       | 1   |   |  |  |
|       | (i) Name of supported organization  | (ii) EIN                             | (iii) Type of organization<br>(described on lines 1–10<br>above (see instructions)) | listed in you           | organization<br>ur governing<br>ment? | (v) Amount of monetary support (see instructions) | (vi) Amount of other support (see instructions) |  |  |
|       |   |                                      |   | Yes                     | No                                    |   |   |  |  |
| (A)   |   |                                      |   |                         |                                       |   |   |  |  |
| (B)   |   |                                      |   |                         |                                       |   |   |  |  |
| (C)   |   |                                      |   |                         |                                       |   |   |  |  |
| (D)   |   |                                      |   |                         |                                       |   |   |  |  |
| (E)   |   |                                      |   |                         |                                       |   |   |  |  |
| Total |   |                                      |   |                         |                                       |   |   |  |  |

Schedule A (Form 990 or 990-EZ) 2019 Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| Secti     | Section A. Public Support   |                                    |                                 |                                  |                                   |   |                          |  |  |
|-----------|---|------------------------------------|---------------------------------|----------------------------------|-----------------------------------|---|--------------------------|--|--|
| Calen     | dar year (or fiscal year beginning in) ▶  | (a) 2015                           | <b>(b)</b> 2016                 | (c) 2017                         | (d) 2018                          | (e) 2019                                | (f) Total                |  |  |
| 1         | Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")  | 75,423,000                         | 83,883,000                      | 92,648,000                       | 101,616,000                       | 124,123,000                             | 477,693,000              |  |  |
| 2         | Tax revenues levied for the organization's benefit and either paid to or expended on its behalf   | 0                                  | 0                               | 0                                |                                   |   | 0                        |  |  |
| 3         | The value of services or facilities furnished by a governmental unit to the organization without charge   | 0                                  | 0                               | 0                                |                                   |   | 0                        |  |  |
| 4         | Total. Add lines 1 through 3  | 75,423,000                         | 83,883,000                      | 92,648,000                       | 101,616,000                       | 124,123,000                             | 477,693,000              |  |  |
| 5         | The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) |                                    |                                 |                                  |                                   |   | 0                        |  |  |
| 6         | Public support. Subtract line 5 from line 4   |                                    |                                 |                                  |                                   |   | 477,693,000              |  |  |
|           | on B. Total Support   |                                    |                                 |                                  |                                   |   |                          |  |  |
|           | dar year (or fiscal year beginning in) ▶  | (a) 2015                           | <b>(b)</b> 2016                 | <b>(c)</b> 2017                  | (d) 2018                          | <b>(e)</b> 2019                         | (f) Total                |  |  |
| 7         | Amounts from line 4   | 75,423,000                         | 83,883,000                      | 92,648,000                       | 101,616,000                       | 124,123,000                             | 477,693,000              |  |  |
| 8         | Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources   | 857,000                            | 799,000                         | 951,000                          | 1,114,000                         | 942,000                                 | 4,663,000                |  |  |
| 9         | Net income from unrelated business activities, whether or not the business is regularly carried on  | 0                                  | 0                               | 0                                |                                   |   | 0                        |  |  |
| 10        | Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)   | 0                                  | 0                               | 0                                | 0                                 | 0                                       | 0                        |  |  |
| 11        | Total support. Add lines 7 through 10   |                                    |                                 |                                  |                                   |   | 482,356,000              |  |  |
| 12        | Gross receipts from related activities, etc   | . (see instruction                 | ons)                            |                                  |                                   | 12                                      | 466,424,000              |  |  |
| 13        | First five years. If the Form 990 is for the organization, check this box and stop he   | re                                 |                                 | d, third, fourth,                | -                                 |   |                          |  |  |
|           | on C. Computation of Public Suppor  |                                    |                                 | 4 1 (0)                          |                                   | 44                                      | 99.03 %                  |  |  |
|           | Public support percentage for 2019 (line 6  |                                    | -                               |                                  | t t                               | 14                                      | 98.92 %                  |  |  |
| 15<br>16a | Public support percentage from 2018 Sch   |                                    |                                 | <br>on line 13 an                |                                   | -                                       |                          |  |  |
| b         | box and <b>stop here.</b> The organization qualifies as a publicly supported organization   |                                    |                                 |                                  |                                   |   |                          |  |  |
|           |   |                                    |                                 |                                  |                                   |   |                          |  |  |
| 17a       | this box and <b>stop here.</b> The organization qualifies as a publicly supported organization  |                                    |                                 |                                  |                                   |   |                          |  |  |
| b         | 10%-facts-and-circumstances test—20<br>15 is 10% or more, and if the organization of<br>Explain in Part VI how the organization of<br>supported organization  | ntion meets the<br>neets the "fact | e "facts-and-c<br>s-and-circums | circumstances"<br>stances" test. | test, check t<br>The organization | his box and <b>s</b><br>on qualifies as | top here. a publicly ▶ □ |  |  |
| 18        | <b>Private foundation.</b> If the organization di instructions  |                                    |                                 |                                  |                                   |   |                          |  |  |
|           |   |                                    |                                 |                                  |                                   | ll- A /F 000                            |                          |  |  |

### Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| Secti       | on A. Public Support   | ander the te-   | Sto lioted ben  | ow, picase oc   | ompiete i art    | ,               |                          |
|-------------|--|-----------------|-----------------|-----------------|------------------|-----------------|--------------------------|
|             | dar year (or fiscal year beginning in) ▶   | (a) 2015        | <b>(b)</b> 2016 | (c) 2017        | (d) 2018         | <b>(e)</b> 2019 | (f) Total                |
| 1           | Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")   | (4) 2010        | (3) 2010        | (6) 2011        | (4) 2010         | (6) 2010        | (i) rotal                |
| 2           | Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose |                 |                 |                 |                  |                 |                          |
| 3           | Gross receipts from activities that are not an unrelated trade or business under section 513   |                 |                 |                 |                  |                 |                          |
| 4           | Tax revenues levied for the organization's benefit and either paid to or expended on its behalf  |                 |                 |                 |                  |                 |                          |
| 5           | The value of services or facilities furnished by a governmental unit to the organization without charge  |                 |                 |                 |                  |                 |                          |
| 6<br>7a     | <b>Total.</b> Add lines 1 through 5 Amounts included on lines 1, 2, and 3 received from disqualified persons .   |                 |                 |                 |                  |                 |                          |
| b           | Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year           |                 |                 |                 |                  |                 |                          |
| с<br>8      | Add lines 7a and 7b  |                 |                 |                 |                  |                 |                          |
| Secti       | on B. Total Support  |                 |                 |                 |                  |                 |                          |
|             | dar year (or fiscal year beginning in) ▶   | (a) 2015        | <b>(b)</b> 2016 | <b>(c)</b> 2017 | (d) 2018         | <b>(e)</b> 2019 | (f) Total                |
| 9           | Amounts from line 6  |                 |                 |                 |                  |                 |                          |
| 10a         | Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources.   |                 |                 |                 |                  |                 |                          |
| b           | Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975  |                 |                 |                 |                  |                 |                          |
| С           | Add lines 10a and 10b  |                 |                 |                 |                  |                 |                          |
| 11          | Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on  |                 |                 |                 |                  |                 |                          |
| 12          | Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)  |                 |                 |                 |                  |                 |                          |
| 13          | Total support. (Add lines 9, 10c, 11, and 12.)   |                 |                 |                 |                  |                 |                          |
| 14          | First five years. If the Form 990 is for the organization, check this box and stop her   | e               |                 |                 |                  | ear as a sectio | . , , ,                  |
|             | on C. Computation of Public Suppor   |                 |                 |                 |                  |                 |                          |
| 15          | Public support percentage for 2019 (line 8   |                 |                 |                 |                  |                 | %                        |
| 16<br>Saati | Public support percentage from 2018 Sch  |                 |                 |                 |                  | 16              | %                        |
|             | on D. Computation of Investment Inc  |                 |                 | v lino 12 polic | umn (f))         | 17              | 0/                       |
| 17<br>18    | Investment income percentage for <b>2019</b> (Investment income percentage from <b>2018</b>  |                 |                 | •               |                  |                 | <u>%</u><br>%            |
| 19a         | 33 <sup>1</sup> / <sub>3</sub> % support tests—2019. If the organi   |                 |                 |                 |                  |                 |                          |
| ·va         | 17 is not more than 331/3%, check this box   |                 |                 |                 |                  |                 |                          |
| b           | 331/3% support tests—2018. If the organiz line 18 is not more than 331/3%, check this b  | ation did not c | heck a box on   | line 14 or line | 19a, and line 16 | is more than 3  | 33 <sup>1</sup> /3%, and |
| 20          | Private foundation. If the organization did  | _               | <del>-</del>    | •               | -                |                 | _                        |

#### Part IV **Supporting Organizations**

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

#### Se

| secti | on A. All Supporting Organizations  |      |     |    |
|-------|---|------|-----|----|
|       |   |      | Yes | No |
| 1     | Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in <b>Part VI</b> how the supported organizations are designated. If designated by  |      |     |    |
|       | class or purpose, describe the designation. If historic and continuing relationship, explain.   | 1    |     |    |
| 2     | Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in <b>Part VI</b> how the organization determined that the supported organization was described in section 509(a)(1) or (2).   |      |     |    |
| 20    |   | 2    |     |    |
| 3a    | Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.   | 3a   |     |    |
| b     | Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in <b>Part VI</b> when and how the organization made the determination.   | 3b   |     |    |
| С     | Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in <b>Part VI</b> what controls the organization put in place to ensure such use.  | 3c   |     |    |
| 4a    |   | 4a   |     |    |
| b     | Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in <b>Part VI</b> how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.  | 4b   |     |    |
| С     | Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in <b>Part VI</b> what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B)   |      |     |    |
|       | purposes.   | 4c   |     |    |
| 5a    | Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in <b>Part VI</b> , including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document). | Ea   |     |    |
| b     | Type I or Type II only. Was any added or substituted supported organization part of a class already   | 5a   |     |    |
|       | designated in the organization's organizing document?   | 5b   |     |    |
| С     | Substitutions only. Was the substitution the result of an event beyond the organization's control?  | 5с   |     |    |
| 6     | Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in <b>Part VI</b> .   | 6    |     |    |
| 7     | Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity   |      |     |    |
| _     | with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).   | 7    |     |    |
| 8     | Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).   | 8    |     |    |
| 9a    | Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in <b>Part VI.</b>   | 9a   |     |    |
| b     | Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in <b>Part VI.</b>  | 9b   |     |    |
| С     | Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in <b>Part VI.</b>   | 9c   |     |    |
| 10a   | Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated   |      |     |    |
|       | supporting organizations)? If "Yes," answer 10b below.  | 10a  |     |    |
| b     | Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)  | 10a  |     |    |
|       | · · · · · · · · · · · · · · · · · · ·   | 1.00 |     |    |

| Part   | IV Supporting Organizations (continued)   |          | -           |       |
|--------|---|----------|-------------|-------|
|        |   |          | Yes         | No    |
| 11     | Has the organization accepted a gift or contribution from any of the following persons?   |          |             |       |
| а      | A person who directly or indirectly controls, either alone or together with persons described in (b) and (c)  |          |             |       |
|        | below, the governing body of a supported organization?  | 11a      |             |       |
| b      | A family member of a person described in (a) above?   | 11b      |             |       |
| С      | A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI.   | 11c      |             |       |
| Secti  | on B. Type I Supporting Organizations   |          |             |       |
|        |   |          | Yes         | No    |
| 1      | Did the directors, trustees, or membership of one or more supported organizations have the power to   |          |             |       |
|        | regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the  |          |             |       |
|        | tax year? If "No," describe in <b>Part VI</b> how the supported organization(s) effectively operated, supervised, or  |          |             |       |
|        | controlled the organization's activities. If the organization had more than one supported organization,   |          |             |       |
|        | describe how the powers to appoint and/or remove directors or trustees were allocated among the supported   |          |             |       |
|        | organizations and what conditions or restrictions, if any, applied to such powers during the tax year.  | 1        |             |       |
| 2      | Did the organization operate for the benefit of any supported organization other than the supported   |          |             |       |
|        | organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part   |          |             |       |
|        | VI how providing such benefit carried out the purposes of the supported organization(s) that operated,  |          |             |       |
|        | supervised, or controlled the supporting organization.  | 2        |             |       |
| Secti  | on C. Type II Supporting Organizations  |          |             |       |
|        |   |          | Yes         | No    |
| 1      | Were a majority of the organization's directors or trustees during the tax year also a majority of the directors  |          |             |       |
|        | or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control   |          |             |       |
|        | or management of the supporting organization was vested in the same persons that controlled or managed  |          |             |       |
|        | the supported organization(s).  | 1        |             |       |
| Secti  | on D. All Type III Supporting Organizations   |          |             |       |
|        |   |          | Yes         | No    |
| 1      | Did the organization provide to each of its supported organizations, by the last day of the fifth month of the  |          |             |       |
|        | organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax   |          |             |       |
|        | year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?   |          |             |       |
|        |   | 1        |             |       |
| 2      | Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported  |          |             |       |
|        | organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in <b>Part VI</b> how   |          |             |       |
| _      | the organization maintained a close and continuous working relationship with the supported organization(s).   | 2        |             |       |
| 3      | By reason of the relationship described in (2), did the organization's supported organizations have a   |          |             |       |
|        | significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If "Yes," describe in <b>Part VI</b> the role the organization's  |          |             |       |
|        | supported organizations played in this regard.  |          |             |       |
| Caati  |   | 3        |             |       |
|        | on E. Type III Functionally Integrated Supporting Organizations   |          | - <b>4.</b> | - 1   |
| 1      | Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see in The organization satisfied the Activities Test. Complete line 2 below.  | nstru    | ctions      | S).   |
| a      | ☐ The organization is the parent of each of its supported organizations. <i>Complete line 3 below.</i>  |          |             |       |
| b<br>c | The organization is the parent of each of its supported organizations. <i>Complete line's below.</i> The organization supported a governmental entity. <i>Describe in Part VI</i> how you supported a government entity (states or the parent of each of its supported organizations. | soo in   | ctructi     | ional |
| 2      | Activities Test. <i>Answer (a) and (b) below.</i>   | see III. | Yes         |       |
|        |   |          | 163         | NO    |
| а      | Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in <b>Part VI identify</b>  |          |             |       |
|        | those supported organizations and explain how these activities directly furthered their exempt purposes,  |          |             |       |
|        | how the organization was responsive to those supported organizations, and how the organization determined   |          |             |       |
|        | that these activities constituted substantially all of its activities.  | 2a       |             |       |
| b      | Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more   | u        |             |       |
| J      | of the organization's supported organization(s) would have been engaged in? If "Yes," explain in <b>Part VI</b> the   |          |             |       |
|        | reasons for the organization's position that its supported organization(s) would have engaged in these  |          |             |       |
|        | activities but for the organization's involvement.  | 2b       |             |       |
| 3      | Parent of Supported Organizations. <i>Answer (a) and (b) below.</i>   | 20       |             |       |
| a      | Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or   |          |             |       |
| u      | trustees of each of the supported organizations? <i>Provide details in Part VI.</i>   | 3a       |             |       |
| h      | Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each   | Ju       |             |       |
| b      | of its supported organizations? If "Yes," describe in <b>Part VI</b> the role played by the organization in this regard.  | 3b       |             |       |

| Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organical Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organical Part V  | gani   | izations                    |                                |
|---|--------|-----------------------------|--------------------------------|
| 1 Check here if the organization satisfied the Integral Part Test as a qualifying   | g tru  | st on Nov. 20, 1970 (expla  | in in Part VI). <b>See</b>     |
| instructions. All other Type III non-functionally integrated supporting organ   |        |                             |                                |
| Section A-Adjusted Net Income   |        | (A) Prior Year              | (B) Current Year (optional)    |
| 1 Net short-term capital gain   | 1      |                             |                                |
| 2 Recoveries of prior-year distributions  | 2      |                             |                                |
| 3 Other gross income (see instructions)   | 3      |                             |                                |
| 4 Add lines 1 through 3.  | 4      |                             |                                |
| 5 Depreciation and depletion  | 5      |                             |                                |
| <b>6</b> Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions) | 6      |                             |                                |
| 7 Other expenses (see instructions)   | 7      |                             |                                |
| 8 Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)  | 8      |                             |                                |
| Section B—Minimum Asset Amount  |        | (A) Prior Year              | (B) Current Year<br>(optional) |
| 1 Aggregate fair market value of all non-exempt-use assets (see   |        |                             |                                |
| instructions for short tax year or assets held for part of year):   |        |                             |                                |
| a Average monthly value of securities   | 1a     |                             |                                |
| <b>b</b> Average monthly cash balances  | 1b     |                             |                                |
| <b>c</b> Fair market value of other non-exempt-use assets   | 1c     |                             |                                |
| d Total (add lines 1a, 1b, and 1c)  | 1d     |                             |                                |
| e Discount claimed for blockage or other factors (explain in detail in Part VI):  |        |                             |                                |
| 2 Acquisition indebtedness applicable to non-exempt-use assets  | 2      |                             |                                |
| 3 Subtract line 2 from line 1d.   | 3      |                             |                                |
| 4 Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions).   | 4      |                             |                                |
| 5 Net value of non-exempt-use assets (subtract line 4 from line 3)  | 5      |                             |                                |
| 6 Multiply line 5 by .035.  | 6      |                             |                                |
| 7 Recoveries of prior-year distributions  | 7      |                             |                                |
| 8 Minimum Asset Amount (add line 7 to line 6)   | 8      |                             |                                |
| Section C-Distributable Amount  |        |                             | Current Year                   |
| 1 Adjusted net income for prior year (from Section A, line 8, Column A)   | 1      |                             |                                |
| 2 Enter 85% of line 1.  | 2      |                             |                                |
| 3 Minimum asset amount for prior year (from Section B, line 8, Column A)  | 3      |                             |                                |
| 4 Enter greater of line 2 or line 3.  | 4      |                             |                                |
| 5 Income tax imposed in prior year  | 5      |                             |                                |
| 6 Distributable Amount. Subtract line 5 from line 4, unless subject to  |        |                             |                                |
| emergency temporary reduction (see instructions).   | 6      |                             |                                |
| 7 Check here if the current year is the organization's first as a non-functional  | ly int | tegrated Type III supportin | g organization (see            |

Schedule A (Form 990 or 990-EZ) 2019

instructions).

| Part  | V Type III Non-Functionally Integrated 509(a)(3  | ) Supporting Organi         | zations (continued)                    |   |
|-------|--|-----------------------------|--|---|
| Secti | on D-Distributions   |                             |  | Current Year                              |
| 1     | Amounts paid to supported organizations to accomplish  | exempt purposes             |  |   |
| 2     | Amounts paid to perform activity that directly furthers exe organizations, in excess of income from activity   | empt purposes of suppo      | orted                                  |   |
| 3     | Administrative expenses paid to accomplish exempt purp   | oses of supported orga      | nizations                              |   |
| 4     | Amounts paid to acquire exempt-use assets  |                             |  |   |
| 5     | Qualified set-aside amounts (prior IRS approval required)  |                             |  |   |
| 6     | Other distributions (describe in Part VI). See instructions.   |                             |  |   |
| 7     | Total annual distributions. Add lines 1 through 6.   |                             |  |   |
| 8     | Distributions to attentive supported organizations to whic (provide details in <b>Part VI</b> ). See instructions.   | h the organization is res   | sponsive                               |   |
| 9     | Distributable amount for 2019 from Section C, line 6   |                             |  |   |
| 10    | Line 8 amount divided by line 9 amount   |                             |  |   |
| Secti | on E—Distribution Allocations (see instructions)   | (i)<br>Excess Distributions | (ii)<br>Underdistributions<br>Pre-2019 | (iii)<br>Distributable<br>Amount for 2019 |
| 1     | Distributable amount for 2019 from Section C, line 6   |                             |  |   |
| 2     | Underdistributions, if any, for years prior to 2019 (reasonable cause required—explain in <b>Part VI</b> ). See instructions.  |                             |  |   |
| 3     | Excess distributions carryover, if any, to 2019  |                             |  |   |
| a     | From 2014  |                             |  |   |
| b     | From 2015  |                             |  |   |
| С     | From 2016  |                             |  |   |
| d     | From 2017  |                             |  |   |
| е     | From 2018  |                             |  |   |
| f     | Total of lines 3a through e  |                             |  |   |
| g     | Applied to underdistributions of prior years   |                             |  |   |
| h     | Applied to 2019 distributable amount   |                             |  |   |
| i     | Carryover from 2014 not applied (see instructions)   |                             |  |   |
| j     | Remainder. Subtract lines 3g, 3h, and 3i from 3f.  |                             |  |   |
| 4     | Distributions for 2019 from Section D, line 7: \$  |                             |  |   |
| а     | Applied to underdistributions of prior years   |                             |  |   |
| b     | Applied to 2019 distributable amount   |                             |  |   |
| С     | Remainder. Subtract lines 4a and 4b from 4.  |                             |  |   |
| 5     | Remaining underdistributions for years prior to 2019, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, explain in <b>Part VI.</b> See instructions. |                             |  |   |
| 6     | Remaining underdistributions for 2019. Subtract lines 3h and 4b from line 1. For result greater than zero, explain in <b>Part VI.</b> See instructions.                        |                             |  |   |
| 7     | Excess distributions carryover to 2020. Add lines 3j and 4c.   |                             |  |   |
| 8     | Breakdown of line 7:   |                             |  |   |
| а     | Excess from 2015   |                             |  |   |
| b     | Excess from 2016   |                             |  |   |
| С     | Excess from 2017   |                             |  |   |
| d     | Excess from 2018   |                             |  |   |
|       | Excess from 2019   |                             |  |   |

Schedule A (Form 990 or 990-EZ) 2019

#### Schedule B

(Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service Name of the organization

#### Schedule of Contributors

▶ Attach to Form 990, Form 990-EZ, or Form 990-PF. ▶ Go to www.irs.gov/Form990 for the latest information. OMB No. 1545-0047

**Employer identification number** 

YMCA OF SAN DIEGO COUNTY 95-2039198 Organization type (check one): Filers of: Section: ✓ 501(c)( 3 Form 990 or 990-EZ ) (enter number) organization 4947(a)(1) nonexempt charitable trust **not** treated as a private foundation ☐ 527 political organization Form 990-PF ☐ 501(c)(3) exempt private foundation 4947(a)(1) nonexempt charitable trust treated as a private foundation

Check if your organization is covered by the General Rule or a Special Rule.

☐ 501(c)(3) taxable private foundation

Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

#### **General Rule**

For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

#### **Special Rules**

| regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II.   |
|--|
| For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I, II, and III.   |
| For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions <i>exclusively</i> for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an <i>exclusively</i> religious, charitable, etc., purpose. Don't complete any of the parts unless the <b>General Rule</b> applies to this organization because it received <i>nonexclusively</i> religious, charitable, etc., contributions totaling \$5,000 or more during the year |

Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF. Cat. No. 30613X

Schedule B (Form 990, 990-EZ, or 990-PF) (2019)

Name of organization
YMCA OF SAN DIEGO COUNTY

Employer identification number
95-2039198

| Part I     | Contributors (see instructions). Use duplicate co   | ppies of Part I if additional space is       | needed.  |
|------------|---|--|--|
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4   | (c)<br>Total contributions                   | (d)<br>Type of contribution  |
| 1          | CALIFORNIA DEPARTMENT OF EDUCATION  1430 NORTH STREET  SACRAMENTO, CA 95814                 | \$\$\$                                       | Person Payroll Noncash  (Complete Part II for noncash contributions.)  |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4   | (c)<br>Total contributions                   | (d)<br>Type of contribution  |
| 2          | SAN DIEGO COUNTY OFFICE OF EDUCATION  6401 LINDA VISTA ROAD  SAN DIEGO, CA 92111-7319       | \$ 15,349,636<br>                            | Person Payroll Noncash  (Complete Part II for noncash contributions.)  |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4   | (c)<br>Total contributions                   | (d)<br>Type of contribution  |
| (a)<br>No. | COUNTY OF SAN DIEGO  1600 PACIFIC HWY  SAN DIEGO, CA 92101  (b)  Name, address, and ZIP + 4 | \$ 4,665,000  (c)  Total contributions  \$\$ | Person Payroll Noncash  (Complete Part II for noncash contributions.)  (d) Type of contribution  Person Payroll Noncash  (Complete Part II for noncash contributions.) |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4   | (c)<br>Total contributions                   | (d)<br>Type of contribution  |
|            |   |  | Person   |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4   | (c)<br>Total contributions                   | (d)<br>Type of contribution  |
|            |   |  | Person   |

Name of organization YMCA OF SAN DIEGO COUNTY

**Employer identification number** 95-2039198

| Noncash Property (see instructions). Use duplicate co | opies of Part II if additional space   | ce is needed.   |
|---|--|---|
| (b)<br>Description of noncash property given          | (c) FMV (or estimate) (See instructions.)  | (d)<br>Date received  |
|   | <br><br><br>\$   |   |
| (b)<br>Description of noncash property given          | (c) FMV (or estimate) (See instructions.)  | (d)<br>Date received  |
|   | <br><br>\$   |   |
| (b) Description of noncash property given             | (c) FMV (or estimate) (See instructions.)  | (d)<br>Date received  |
|   | <br><br>\$   |   |
| (b)<br>Description of noncash property given          | (c) FMV (or estimate) (See instructions.)  | (d)<br>Date received  |
|   | <br><br>\$   |   |
| (b)<br>Description of noncash property given          | (c) FMV (or estimate) (See instructions.)  | (d)<br>Date received  |
|   | <br><br>\$   |   |
| (b) Description of noncash property given             | (c) FMV (or estimate) (See instructions.)  | (d)<br>Date received  |
|   | <br><br>\$   |   |
|   | (b) Description of noncash property given  (b) Description of noncash property given | Description of noncash property given  (b) Description of noncash property given  (c) FMV (or estimate) (See instructions.)  (b) Description of noncash property given  (c) FMV (or estimate) (See instructions.)  (d) FMV (or estimate) (See instructions.)  (e) FMV (or estimate) (See instructions.)  (f) Description of noncash property given  (g) FMV (or estimate) (See instructions.)  (h) Description of noncash property given  (c) FMV (or estimate) (See instructions.) |

Name of organization **Employer identification number** YMCA OF SAN DIEGO COUNTY 95-2039198 Part III Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than \$1,000 for the year from any one contributor. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of exclusively religious, charitable, etc., contributions of \$1,000 or less for the year. (Enter this information once. See instructions.) ▶ Use duplicate copies of Part III if additional space is needed. (a) No. (b) Purpose of gift (c) Use of gift (d) Description of how gift is held from Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. (b) Purpose of gift (c) Use of gift (d) Description of how gift is held fŕom Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. (b) Purpose of gift (c) Use of gift (d) Description of how gift is held fŕom Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. (c) Use of gift (b) Purpose of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee

# SCHEDULE D (Form 990)

## **Supplemental Financial Statements**

► Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

OMB No. 1545-0047

Open to Public Inspection

Employer identification number

Department of the Treasury Internal Revenue Service Name of the organization

► Go to www.irs.gov/Form990 for instructions and the latest information.

| YMCA | OF SAN DIEGO COUNTY  |  | 95-2039198                              |
|------|--|--|---|
| Par  | Organizations Maintaining Donor Advi   | sed Funds or Other Similar Fund            | s or Accounts.                          |
|      | Complete if the organization answered "  | Yes" on Form 990, Part IV, line 6.         |   |
|      |  | (a) Donor advised funds                    | (b) Funds and other accounts            |
| 1    | Total number at end of year  |  |   |
| 2    | Aggregate value of contributions to (during year) .  |  |   |
| 3    | Aggregate value of grants from (during year)   |  |   |
| 4    | Aggregate value at end of year   |  |   |
| 5    | Did the organization inform all donors and donor a   | advisors in writing that the assets hel    | d in donor advised                      |
|      | funds are the organization's property, subject to the  | e organization's exclusive legal control?  | ?                                       |
| 6    | Did the organization inform all grantees, donors, ar   |  |   |
|      | only for charitable purposes and not for the benefit   |  |   |
|      | conferring impermissible private benefit?  |  | · · · · · · L Yes L No                  |
| Par  | Conservation Easements.  |  |   |
|      | Complete if the organization answered "  |  |   |
| 1    | Purpose(s) of conservation easements held by the c   | <u> </u>                                   |   |
|      | Preservation of land for public use (for example, recreation)  | · ·  | a historically important land area      |
|      | Protection of natural habitat  | ☐ Preservation of                          | a certified historic structure          |
|      | Preservation of open space   |  |   |
| 2    | Complete lines 2a through 2d if the organization hel   | ld a qualified conservation contribution   |   |
|      | easement on the last day of the tax year.  |  | Held at the End of the Tax Year         |
| a    |  |  |   |
| b    | Total acreage restricted by conservation easements   |  |   |
| C    | Number of conservation easements on a certified hi   | • •  |   |
| d    | Number of conservation easements included in (   |  |   |
| •    |  |  | · 2d                                    |
| 3    | Number of conservation easements modified, transtax year ►   | sterred, released, extinguished, or term   | linated by the organization during the  |
| 4    | Number of states where property subject to conserv   | vation easement is located <b>&gt;</b>     |   |
| 5    | Does the organization have a written policy reg  |  | <br>ection handling of                  |
|      | violations, and enforcement of the conservation eas  |  | Yes No                                  |
| 6    | Staff and volunteer hours devoted to monitoring, inspec  |  | conservation easements during the year  |
|      | <b>&gt;</b>  | <b>3</b> , a <b>3 3 3 3 3 3 3 3 3 3</b>    | <b>3</b> .,                             |
| 7    | Amount of expenses incurred in monitoring, inspecting  | g, handling of violations, and enforcing c | conservation easements during the year  |
|      | <b>▶</b> \$  |  | 9 ,                                     |
| 8    | Does each conservation easement reported on line 2   | 2(d) above satisfy the requirements of s   | ection 170(h)(4)(B)(i)                  |
|      |  |  |   |
| 9    | In Part XIII, describe how the organization reports of   | onservation easements in its revenue a     | and expense statement and               |
|      | balance sheet, and include, if applicable, the text of   |  | ncial statements that describes the     |
|      | organization's accounting for conservation easemer   |  |   |
| Part |  | · · · · · · · · · · · · · · · · · · ·      | Other Similar Assets.                   |
|      | Complete if the organization answered "  | Yes" on Form 990, Part IV, line 8.         |   |
| 1a   | If the organization elected, as permitted under FAS  |  |   |
|      | of art, historical treasures, or other similar assets  |  |   |
|      | service, provide in Part XIII the text of the footnote t   |  |   |
| b    | If the organization elected, as permitted under FAS  |  |   |
|      | art, historical treasures, or other similar assets held  |  | earch in furtherance of public service, |
|      | provide the following amounts relating to these item   |  | . Φ                                     |
|      | <ul><li>(i) Revenue included on Form 990, Part VIII, line 1</li><li>(ii) Assets included in Form 990, Part X</li></ul> |  | 💆 🖔                                     |
| •    |  |  |   |
| 2    | If the organization received or held works of art,   |  | assets for financial gain, provide the  |
| _    | following amounts required to be reported under FA Revenue included on Form 990, Part VIII, line 1.                    |  | • \$                                    |
| а    | nevenue included on Forth 330, Fait VIII, II/18 1 .  |  | <b>-</b> •                              |

**b** Assets included in Form 990, Part X . . . . . . . .

Schedule D (Form 990) 2019

| Part      | Organizations Maintaining   | Collections of A          | Art, Historical 7   | Treasures, or O     | ther Similar Ass               | ets (continue     | <u>3</u><br>(d) |  |
|-----------|---|---------------------------|---------------------|---------------------|--------------------------------|-------------------|-----------------|--|
| 3         | Using the organization's acquisition, collection items (check all that apply):  | accession, and oth        | ner records, chec   | k any of the follo  | wing that make siç             | gnificant use o   | f its           |  |
| а         | ☐ Public exhibition   |                           |                     | or exchange prog    |                                |                   |                 |  |
| b         | Scholarly research  |                           | e 🗌 Other           |                     |                                |                   |                 |  |
| С         | ☐ Preservation for future generations   |                           |                     |                     |                                |                   |                 |  |
| 4         | Provide a description of the organization XIII.   | tion's collections a      | nd explain how t    | hey further the or  | ganization's exem <sub>l</sub> | ot purpose in I   | ⊃art            |  |
| 5         | During the year, did the organization assets to be sold to raise funds rather   |                           |                     |                     |                                |                   | No              |  |
| Part      | Part IV Escrow and Custodial Arrangements.  Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21. |                           |                     |                     |                                |                   |                 |  |
| 1a        | Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?                                |                           |                     |                     |                                |                   |                 |  |
| b         | If "Yes," explain the arrangement in Pa   | art XIII and comple       | te the following to | able:               |                                |                   |                 |  |
|           |   |                           |                     |                     | Am                             | ount              |                 |  |
| С         | Beginning balance   |                           |                     | 10                  | C                              |                   |                 |  |
| d         | 9 ,   |                           |                     |                     | d                              |                   |                 |  |
| е         | Distributions during the year   |                           |                     |                     |                                |                   |                 |  |
| f         | Ending balance  |                           |                     |                     | =                              |                   |                 |  |
| 2a        | Did the organization include an amoun   |                           |                     |                     | •                              |                   | No              |  |
| b<br>Pari | If "Yes," explain the arrangement in Part Endowment Funds.  | art XIII. Check here      | if the explanatio   | n nas been provid   | ed on Part XIII .              | 🗀                 |                 |  |
| Par       | Complete if the organization  | answered "Ves"            | on Form 990 I       | Part IV line 10     |                                |                   |                 |  |
|           | Complete if the organization  | (a) Current year          | (b) Prior year      | (c) Two years back  | (d) Three years back           | (e) Four years ba |                 |  |
| 1a        | Beginning of year balance   | 43,490,000                | 45,436,000          | 40,619,000          | <del> </del>                   | 37,818,           |                 |  |
| b         | Contributions   | 481,000                   | 594,000             | 1,382,000           |                                | 504,              |                 |  |
| C         | Net investment earnings, gains, and   | 101,000                   |                     | 1,002,000           | 5,510,500                      |                   |                 |  |
|           | losses  | 637,000                   | 2,415,000           | 4,206,000           | 4,371,000                      | (357,0            | 000)            |  |
| d         | Grants or scholarships  | 605,000                   | 606,000             | 771,000             |                                | 3,758,            | <u> </u>        |  |
| е         | Other expenditures for facilities and   |                           |                     |                     |                                |                   |                 |  |
|           | programs  | 0                         | 4,349,000           | 0                   | 0                              |                   | 0               |  |
| f         | Administrative expenses   |                           | 0                   | 0                   | 0                              |                   | 0               |  |
| g         | End of year balance   | 44,003,000                | 43,490,000          | 45,436,000          | 40,619,000                     | 34,207,           | 000             |  |
| 2         | Provide the estimated percentage of t   | •                         | , ,                 | ı, column (a)) held | as:                            |                   |                 |  |
| а         | Board designated or quasi-endowment   |                           | _%                  |                     |                                |                   |                 |  |
| b         |   | 00_%                      |                     |                     |                                |                   |                 |  |
| С         | Term endowment ▶ 0.00 %   |                           | 224                 |                     |                                |                   |                 |  |
| _         | The percentages on lines 2a, 2b, and  | · ·                       |                     |                     |                                |                   |                 |  |
| 3a        | Are there endowment funds not in the  | e possession of the       | e organization the  | at are held and ad  | dministered for the            |                   | No              |  |
|           | organization by:  (i) Unrelated organizations   |                           |                     |                     |                                |                   | <u> </u>        |  |
|           | .,  |                           |                     |                     |                                |                   | <u></u>         |  |
| b         | If "Yes" on line 3a(ii), are the related o  |                           |                     |                     |                                | 3b                | <u> </u>        |  |
| 4         | Describe in Part XIII the intended uses   | •                         | •                   |                     |                                |                   |                 |  |
| Part      |   |                           |                     |                     |                                |                   |                 |  |
|           | Complete if the organization  | answered "Yes"            | on Form 990, F      | Part IV, line 11a.  | See Form 990, F                | Part X, line 10   | ).              |  |
|           | Description of property   | (a) Cost or oth (investme | 1 ' '               |                     | Accumulated lepreciation       | (d) Book value    |                 |  |
| 1a        | Land  | . 32,                     | ,731,000            | 0                   |                                | 32,731,           | 000             |  |
| b         | Buildings   | . 142,                    | ,958,000            |                     | 58,878,000                     | 84,080,           | 000             |  |
| С         | Leasehold improvements  | . 49,                     | ,609,000            |                     | 22,237,000                     | 27,372,           | 000             |  |
| d         | Equipment   | . 12,                     | 548,000             |                     | 8,950,000                      | 3,598,            | 000             |  |
| е         | Other   |                           | ,238,000            |                     | 0                              | 6,238,            | 000             |  |
| Total.    | Add lines 1a through 1e. (Column (d) n  | nust eaual Form 99        | 0, Part X, columr   | (B), line 10c.) .   | ▶ □                            | 154,019,          | 000             |  |

Schedule D (Form 990) 2019

Schedule D (Form 990) 2019 Page 3

| Part VII       | Investments – Other Securities.  Complete if the organization answered "Yes" on For | m 990 Part IV lin                       | e 11h See Form        | 990 Part X line 12                         |
|----------------|---|---|-----------------------|--|
|                | (a) Description of security or category   | (b) Book value                          |                       | hod of valuation:                          |
|                | (including name of security)  | (=, = ================================= |                       | -of-year market value                      |
| (1) Financial  |   |   |                       |  |
|                | neld equity interests   |   |                       |  |
| (3) Other      |   |   |                       |  |
| (A)            |   |   |                       |  |
| (B)            |   |   |                       |  |
| (C)            |   |   |                       |  |
| (D)            |   |   |                       |  |
| (E)            |   |   |                       |  |
| (F)            |   |   |                       |  |
| (G)            |   |   |                       |  |
| (H)            | mn (b) must equal Form 990, Part X, col. (B) line 12.) . ▶                          |   |                       |  |
| Part VIII      | Investments—Program Related.  |   |                       |  |
| Part VIII      | Complete if the organization answered "Yes" on For                                  | m 000 Part IV lin                       | o 11c. Soo Form       | 000 Part V line 13                         |
|                |   |   |                       |  |
|                | (a) Description of investment   | (b) Book value                          |                       | hod of valuation:<br>-of-year market value |
| (1)            |   |   |                       | •  |
| (1)<br>(2)     |   |   |                       |  |
| (3)            |   |   |                       |  |
| (4)            |   |   |                       |  |
| (5)            |   |   |                       |  |
| (6)            |   |   |                       |  |
| (7)            |   |   |                       |  |
| (8)            |   |   |                       |  |
| (9)            |   |   |                       |  |
|                | mn (b) must equal Form 990, Part X, col. (B) line 13.) .                            |   |                       |  |
| Part IX        | Other Assets.  Complete if the organization answered "Yes" on For                   | m 990, Part IV, lin                     | e 11d. See Form       |  |
|                | (a) Description   |   |                       | (b) Book value                             |
| (1)            |   |   |                       |  |
| (2)            |   |   |                       |  |
| (3)            |   |   |                       |  |
| (4)            |   |   |                       |  |
| (5)            |   |   |                       |  |
| (6)            |   |   |                       |  |
| (7)            |   |   |                       |  |
| (8)<br>(9)     |   |   |                       |  |
|                | mn (b) must equal Form 990, Part X, col. (B) line 15.)                              |   | <b>•</b>              |  |
| Part X         | Other Liabilities.  | <u> </u>                                |                       |  |
| rarex          | Complete if the organization answered "Yes" on For                                  | m 990 Part IV lin                       | e 11e or 11f See      | Form 990 Part X                            |
|                | line 25.  | 111 000, 1 art 14, 1111                 | 0 110 01 111. 000     | 71 Om 000, 1 art 71,                       |
| 1.             | (a) Description of liability  |   |                       | (b) Book value                             |
| (1) Federal in |   |   |                       | (b) Book value                             |
|                | ABLE GIFT ANNUITIES PAYABLE   |   |                       | 672,000                                    |
| (3)            |   |   |                       | 7  |
| (4)            |   |   |                       |  |
| (5)            |   |   |                       |  |
| (6)            |   |   |                       |  |
| (7)            |   |   |                       |  |
| (8)            |   |   |                       |  |
| (9)            |   |   |                       |  |
|                | mn (b) must equal Form 990, Part X, col. (B) line 25.)                              |   |                       | 672,000                                    |
|                | uncertain tax positions. In Part XIII, provide the text of the footn                | ote to the organization                 | n's financial stateme |  |

organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII.

Schedule D (Form 990) 2019

| Part      |  |                                | Return.    |
|-----------|--|--------------------------------|------------|
|           | Complete if the organization answered "Yes" on Form 990,   |                                | 1.1        |
| 1         | Total revenue, gains, and other support per audited financial statements   |                                | 1          |
| 2         | Amounts included on line 1 but not on Form 990, Part VIII, line 12:  |                                |            |
| a         | Net unrealized gains (losses) on investments   | 2a                             | _          |
| b         | Donated services and use of facilities   | 2b                             | _          |
| С         | Recoveries of prior year grants  | 2c                             | _          |
| d         | Other (Describe in Part XIII.)   | 2d                             | + -        |
| е         | Add lines 2a through 2d  |                                | 2e         |
| 3         | Subtract line <b>2e</b> from line <b>1</b>   |                                | 3          |
| 4         | Amounts included on Form 990, Part VIII, line 12, but not on line 1:   |                                |            |
| a         | Investment expenses not included on Form 990, Part VIII, line 7b   | 4a                             | _          |
| b         | Other (Describe in Part XIII.)   |                                | 4.5        |
| C         | Add lines 4a and 4b  |                                | 4c 5       |
| 5<br>Part | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line Reconciliation of Expenses per Audited Financial Stater                                 |                                | · · ·      |
| rart      | Complete if the organization answered "Yes" on Form 990,   |                                | er neturn. |
| 1         | Total expenses and losses per audited financial statements   |                                | 1          |
| 2         | Amounts included on line 1 but not on Form 990, Part IX, line 25:  |                                |            |
| а         | Donated services and use of facilities   | 2a                             |            |
| b         | Prior year adjustments   | 2b                             |            |
| С         | Other losses   | 2c                             |            |
| d         | Other (Describe in Part XIII.)   | 2d                             |            |
| е         | Add lines 2a through 2d  |                                | 2e         |
| 3         | Subtract line <b>2e</b> from line <b>1</b>   |                                | 3          |
| 4         | Amounts included on Form 990, Part IX, line 25, but not on line 1:   |                                |            |
| а         | Investment expenses not included on Form 990, Part VIII, line 7b   | 4a                             |            |
| b         | Other (Describe in Part XIII.)   | 4b                             |            |
| С         | Add lines <b>4a</b> and <b>4b</b>  |                                | 4c         |
| 5         | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, lines)  | ne 18.)                        | 5          |
|           | XIII Supplemental Information.   | 14.5 . 104 . 104               |            |
|           | e the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a ar<br>: XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part |                                |            |
|           | TATEMENT   | . to provide any additional ii | normation. |
| OLL S     | TATEMENT   |                                |            |
|           |  |                                |            |
|           |  |                                |            |
|           |  |                                |            |
|           |  |                                |            |
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|           |  |                                |            |
|           |  |                                |            |
|           |  |                                |            |
|           |  |                                |            |

### Part XIII

**Supplemental Information.** Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

| Return Reference - Identifier                                       | Explanation   |
|---|---|
| SCHEDULE D, PART V,<br>LINE 4 - INTENDED USES<br>OF ENDOWMENT FUNDS | THE ASSOCIATION'S ENDOWMENT FUND INCLUDES OVER 150 INDIVIDUAL FUNDS ESTABLISHED BY DONORS FOR A VARIETY OF DIFFERENT PURPOSES. THE ENDOWMENT FUND'S EARNINGS ARE USED TO SUPPORT VARIOUS YMCA PROGRAMS, INCLUDING YOUTH SPORTS, RESIDENT CAMPING, DAY CAMPING, CHILD CARE, GANG AND DRUG ABUSE PREVENTION, COUNSELING, AND OTHER SOCIAL SERVICE PROGRAMS. ALL ENDOWMENT FUND EARNINGS ARE USED STRICTLY IN ACCORD WITH THE DONOR'S INTENTIONS.  |
| SCHEDULE D, PART X,<br>LINE 2 - FIN 48 (ASC 740)<br>FOOTNOTE        | THE YMCA, A CALIFORNIA NONPROFIT PUBLIC BENEFIT CORPORATION, IS EXEMPT FROM FEDERAL AND STATE INCOME TAXES UNDER SECTION 501(C)(3) OF THE INTERNAL REVENUE CODE OF 1954, AS AMENDED, AND THE REVENUE AND TAXATION CODE OF THE STATE OF CALIFORNIA.  IN ACCORDANCE WITH FASB ASC 740-10-15-2, INCOME TAX BENEFITS AND/OR LIABILITIES ARE RECOGNIZED FOR INCOME TAX POSITIONS TAKEN OR EXPECTED TO BE TAKEN IN A TAX RETURN, ONLY WHEN IT IS DETERMINED THAT THE INCOME TAX POSITION WILL MORE-LIKELY-THAN-NOT BE SUSTAINED UPON EXAMINATION BY TAXING AUTHORITIES. THE YMCA HAS ANALYZED THE TAX POSITIONS TAKEN IN ITS FILINGS WITH THE IRS AND THE CALIFORNIA FRANCHISE TAX BOARD. THE YMCA BELIEVES THAT ITS INCOME TAX FILING POSITIONS WILL BE SUSTAINED UPON EXAMINATION AND DOES NOT ANTICIPATE ANY ADJUSTMENTS THAT WOULD RESULT IN A MATERIAL ADVERSE EFFECT ON THE YMCA'S FINANCIAL CONDITION, RESULTS OF OPERATIONS OR CASH FLOWS. ACCORDINGLY, THE YMCA HAS NOT RECORDED ANY RESERVES, OR RELATED ACCRUALS FOR INTEREST AND PENALTIES FOR UNCERTAIN INCOME TAX POSITIONS AT JUNE 30, 2020. |

#### SCHEDULE G (Form 990 or 990-EZ)

#### **Supplemental Information Regarding Fundraising or Gaming Activities**

Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

► Attach to Form 990 or Form 990-EZ.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2019

Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

Employer identification number

| YMCA OF SAN DIEGO COUNTY  |   |  |  |  | 95-  | 2039198   |
|---|---|--|--|--|--|---|
| Fundraising Activities Form 990-EZ filers are   |   |  |  | vered "Yes" on F   | Form 990, Part IV,   | line 17.  |
| <ul> <li>Indicate whether the organizati</li> <li>Mail solicitations</li> <li>Internet and email solicitations</li> <li>Phone solicitations</li> <li>In-person solicitations</li> <li>Did the organization have a writer or key employees listed in Form</li> <li>If "Yes," list the 10 highest paid</li> </ul> | on raised funds<br>ons<br>tten or oral agre<br>n 990, Part VII) o<br>d individuals or o | through any e f g ement with or entities (func | of the folk Solicitati Solicitati Special any individual | ion of non-governi<br>ion of government<br>fundraising events<br>dual (including offi<br>with professional f | ment grants grants cers, directors, trust undraising services              | ? 🗌 Yes 🗌 No  |
| compensated at least \$5,000 b  (i) Name and address of individual or entity (fundraiser)   | y the organizatio   | (iii) Did fun                                  | draiser have or control of outions?                      | (iv) Gross receipts from activity  | (v) Amount paid to<br>(or retained by)<br>fundraiser listed in<br>col. (i) | (vi) Amount paid to<br>(or retained by)<br>organization |
| 1   |   | Yes  | No   |  | **   |   |
| 2   |   |  |  |  |  |   |
| 3   |   |  |  |  |  |   |
| 4   |   |  |  |  |  |   |
| 5   |   |  |  |  |  |   |
| 6   |   |  |  |  |  |   |
| 7   |   |  |  |  |  |   |
| 9   |   |  |  |  |  |   |
| 10  |   |  |  |  |  |   |
| otal  |   |  |  | olicit contribution  | s or has been notifi   | ed it is exempt fro                                     |
|   |   |  |  |  |  |   |
|   |   |  |  |  |  |   |
|   |   |  |  |  |  |   |
|   |   |  |  |  |  |   |

**Fundraising Events.** Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

|                 |             | gross receipts greater tha   | •                                     |  |                          |  |
|-----------------|-------------|--|---------------------------------------|--|--------------------------|--|
|                 |             |  | (a) Event #1                          | (b) Event #2   | (c) Other events         | (d) Total events                                 |
|                 |             |  | POINSETTIA BALL (event type)          | ROOF RAISER'S (event type)                           | (total number)           | (add col. <b>(a)</b> through col. <b>(c)</b> )   |
| <u>e</u>        |             |  | (event type)                          | (event type)   | (total number)           |  |
| Revenue         | 1           | Gross receipts   | 269,000                               | 471,000  | 1,703,000                | 2,443,000  |
| ш               | 2           | Less: Contributions  | 0                                     | 0  | 0                        | 0  |
|                 | 3           | Gross income (line 1 minus line 2)   | 269,000                               | 471,000  | 1,703,000                | 2,443,000  |
|                 | 4           | Cash prizes  |                                       |  |                          | 0  |
|                 | 5           | Noncash prizes   |                                       |  |                          | 0  |
| sesue           | 6           | Rent/facility costs  |                                       |  |                          | 0  |
| Direct Expenses | 7           | Food and beverages   |                                       |  |                          | 0  |
| Direc           | 8           | Entertainment  |                                       |  |                          | 0  |
|                 | 9           | Other direct expenses .  | 254,000                               | 293,000  | 1,541,000                | 2,088,000  |
|                 | 10<br>11    | Direct expense summary. Ad Net income summary. Subtra                                  |                                       |  |                          | 2,088,000<br>355,000                             |
| Pa              | rt III      | Gaming. Complete if th<br>\$15,000 on Form 990-E2                                      | e organization answe                  | ered "Yes" on Form 9                                 | 990, Part IV, line 19, o | or reported more than                            |
| Revenue         |             |  | (a) Bingo                             | <b>(b)</b> Pull tabs/instant bingo/progressive bingo | (c) Other gaming         | (d) Total gaming (add col. (a) through col. (c)) |
| Rev             | 1           | Gross revenue  |                                       |  |                          |  |
| ses             | 2           | Cash prizes  |                                       |  |                          |  |
| Direct Expenses | 3           | Noncash prizes   |                                       |  |                          |  |
| <b>Direct</b>   | 4           | Rent/facility costs  |                                       |  |                          |  |
|                 | 5           | Other direct expenses .  |                                       |  |                          |  |
|                 | 6           | Volunteer labor  | <ul><li> Yes  %</li><li> No</li></ul> | <ul><li>☐ Yes %</li><li>☐ No</li></ul>               | ☐ Yes % ☐ No             |  |
|                 | 7           | Direct expense summary. Ad   | ld lines 2 through 5 in c             | olumn (d)  |                          |  |
|                 | 8           | Net gaming income summary  | y. Subtract line 7 from li            | ne 1, column (d)                                     |                          |  |
|                 | <b>a</b> Is | nter the state(s) in which the or<br>the organization licensed to co<br>"No." explain: | onduct gaming activities              | s in each of these states                            |                          | Tes No   |
|                 |             | "No," explain:   |                                       |  |                          |  |
| 10              |             | /ere any of the organization's g<br>"Yes," explain:                                    |                                       |  |                          |  |
|                 |             |  |                                       |  |                          |  |

#### **SCHEDULE J** (Form 990)

Department of the Treasury Internal Revenue Service

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

▶ Attach to Form 990.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 2019

Open to Public Inspection

Name of the organization YMCA OF SAN DIEGO COUNTY Employer identification number 95-2039198

| Part | Questions Regarding Compensation   |              |    |          |          |
|------|--|--------------|----|----------|----------|
|      |  |              |    | Yes      | No       |
| 1a   | Check the appropriate box(es) if the organization provided any of the following to or for a person listed 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these item  |              |    |          |          |
|      | ☐ First-class or charter travel  ☐ Housing allowance or residence for personal to  | use          |    |          |          |
|      | ☐ Travel for companions ☐ Payments for business use of personal reside   | nce          |    |          |          |
|      | ☐ Tax indemnification and gross-up payments ☐ Health or social club dues or initiation fees  |              |    |          |          |
|      | ☐ Discretionary spending account ☐ Personal services (such as maid, chauffeur, cl  | nef)         |    |          |          |
|      |  | ·            |    |          |          |
| b    | If any of the boxes on line 1a are checked, did the organization follow a written policy regarding   | payment      |    |          |          |
|      | or reimbursement or provision of all of the expenses described above? If "No," complete P  |              |    |          |          |
|      | explain  |              | 1b | ~        |          |
|      |  | Ī            |    |          |          |
| 2    | Did the organization require substantiation prior to reimbursing or allowing expenses incurre directors, trustees, and officers, including the CEO/Executive Director, regarding the items checke 1a?  |              | 2  | <b>,</b> |          |
|      | 14:  |              |    |          |          |
| 2    | Indicate which, if any, of the following the organization used to establish the compensation of the  |              |    |          |          |
| 3    | organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods us   | ed by a      |    |          |          |
|      | related organization to establish compensation of the CEO/Executive Director, but explain in Part III.   | ca by a      |    |          |          |
|      | ✓ Compensation committee ✓ Written employment contract   |              |    |          |          |
|      | ✓ Independent compensation consultant  ✓ Compensation survey or study  |              |    |          |          |
|      | Form 990 of other organizations  Paperoval by the board or compensation compensation compensation.   | nittoo       |    |          |          |
|      | Typrovarby the board of compensation com   | IIIII        |    |          |          |
| 4    | During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the fill organization or a related organization:   | ing          |    |          |          |
| а    | Receive a severance payment or change-of-control payment?  |              | 4a |          | ~        |
| b    | Participate in, or receive payment from, a supplemental nonqualified retirement plan?  | -            | 4b |          | ~        |
| С    | Participate in, or receive payment from, an equity-based compensation arrangement?   | -            | 4c |          | ~        |
|      | If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Par  | t III.       |    |          |          |
|      |  |              |    |          |          |
|      | Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.   |              |    |          |          |
| 5    | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or account of the companies of the com | crue any     |    |          |          |
|      | compensation contingent on the revenues of:  |              |    |          |          |
| а    | The organization?  | [            | 5a |          | ~        |
| b    | , ,  | [            | 5b |          | ~        |
|      | If "Yes" on line 5a or 5b, describe in Part III.   |              |    |          |          |
|      |  |              |    |          |          |
| 6    | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or account of the control of the contro | crue any     |    |          |          |
|      | compensation contingent on the net earnings of:  |              |    |          |          |
| а    | The organization?  | <del>-</del> | 6a |          | <i>'</i> |
| b    | ,  |              | 6b |          | ~        |
|      | If "Yes" on line 6a or 6b, describe in Part III.   |              |    |          |          |
| 7    | For persons listed on Form 000 Port VII Costion A line to did the averagination remainds   | nonfived     |    |          |          |
| 7    | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any payments not described on lines 5 and 6? If "Yes," describe in Part III   |              | _  | ~        |          |
| c    |  | -            | 7  | -        |          |
| 8    | Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was s to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes,"   |              |    |          |          |
|      | in Part III  |              |    | ~        |          |
|      |  |              | 8  | -        |          |
| a    | If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described  | cribed in    |    |          |          |
| 9    | Regulations section 53 4958-6/c)?  | JIDEU III    |    | /        |          |

6/9/2021 6:21:01 AM

#### Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

| (A) Name and Title               |      |                       | f W-2 and/or 1099-MI                |   | (C) Retirement and          | (D) Nontaxable | (E) Total of columns | (F) Compensation   |
|----------------------------------|------|-----------------------|-------------------------------------|---|-----------------------------|----------------|----------------------|--|
|                                  |      | (i) Base compensation | (ii) Bonus & incentive compensation | (iii) Other<br>reportable<br>compensation | other deferred compensation | benefits       | (B)(i)–(D)           | in column (B) reported<br>as deferred on prior<br>Form 990 |
| HERDELIN-DOHERTY BARON           | (i)  | 456,383               | 179,856                             | 38,621                                    | 51,556                      | 15,814         | 742,230              | 0  |
| 1PRESIDENT & CEO                 | (ii) | 0                     | 0                                   | 0   | 0                           | 0              | 0                    | 0  |
| CHARMAINE CARTER                 | (i)  | 307,380               | 30,000                              | 0   | 33,930                      | 13,390         | 384,700              | 0  |
| 2EVP & COO                       | (ii) | 0                     | 0                                   | 0   | 0                           | 0              | 0                    | 0  |
| SULLIVAN PAUL                    | (i)  | 269,047               | 25,000                              | 0   | 36,366                      | 12,275         | 342,688              | 0  |
| 3EVP & CFO (RETIRED)             | (ii) | 0                     | 0                                   | 0   | 0                           | 0              | 0                    | 0  |
| MICHELLE MCTIGHE RIPPENGALE      | (i)  | 261,973               | 20,000                              | 0   | 34,526                      | 6,351          | 322,850              | 0  |
| 4SVP & CHIEF DEVELOPMENT OFFICER | (ii) | 0                     | 0                                   | 0   | 0                           | 0              | 0                    | 0  |
| LISA D'ANGELO                    | (i)  | 270,895               | 0                                   | 0   | 32,507                      | 7,314          | 310,716              | 0  |
| 5AREA VP                         | (ii) | 0                     | 0                                   | 0   | 0                           | 0              | 0                    | 0  |
| CAROLYN WOEMPNER                 | (i)  | 250,137               | 0                                   | 0   | 30,944                      | 16,102         | 297,183              | 0  |
| 6AREA VP                         | (ii) | 0                     | 0                                   | 0   | 0                           | 0              | 0                    | 0  |
| SARAH REESE                      | (i)  | 251,027               | 5,000                               | 0   | 30,873                      | 0              | 286,900              | 0  |
| <b>7</b> AREA VP                 | (ii) | 0                     | 0                                   | 0   | 0                           | 0              | 0                    | 0  |
| THOMAS MADEYSKI                  | (i)  | 225,013               | 0                                   | 0   | 27,552                      | 10,132         | 262,697              | 0  |
| 8EXECUTIVE DIRECTOR              | (ii) | 0                     | 0                                   | 0   | 0                           | 0              | 0                    | 0  |
| JOHN MERRITT                     | (i)  | 214,440               | 0                                   | 0   | 26,941                      | 15,814         | 257,195              | 0  |
| 9SVP OF INFORMATION TECHNOLOGY   | (ii) | 0                     | 0                                   | 0   | 0                           | 0              | 0                    | 0  |
| CYNTHIA BERTRAND                 | (i)  | 214,473               | 0                                   | 0   | 25,854                      | 7,314          | 247,641              | 0  |
| 10 VP ACCOUNTING & FINANCE       | (ii) | 0                     | 0                                   | 0   | 0                           | 0              | 0                    | 0  |
| ROBERT SAUVAJOT                  | (i)  | 210,147               | 0                                   | 0   | 25,291                      | 4,769          | 240,207              | 0  |
| 11EXECUTIVE DIRECTOR             | (ii) | 0                     | 0                                   | 0   | 0                           | 0              | 0                    | 0  |
| HEIDI HUTCHISON                  | (i)  | 208,139               | 0                                   | 0   | 22,104                      | 0              | 230,243              | 0  |
| 12HIGHEST PAID                   | (ii) | 0                     | 0                                   | 0   | 0                           | 0              | 0                    | 0  |
|                                  | (i)  |                       |                                     |   |                             |                |                      |  |
| 13                               | (ii) |                       |                                     |   |                             |                |                      |  |
|                                  | (i)  |                       |                                     |   |                             |                |                      |  |
| 14                               | (ii) |                       |                                     |   |                             |                |                      |  |
|                                  | (i)  |                       |                                     |   |                             |                |                      |  |
| 15                               | (ii) |                       |                                     |   |                             |                |                      |  |
|                                  | (i)  |                       |                                     |   |                             |                |                      |  |
| 16                               | (ii) |                       |                                     |   |                             |                |                      |  |

Schedule J (Form 990) 2019

| Part | Π | I |
|------|---|---|
|------|---|---|

**Supplemental Information.** Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

| Return Reference - Identifier   | Explanation   |
|---|---|
| SCHEDULE J, PART I, LINE<br>1A - HOUSING<br>ALLOWANCE OR<br>RESIDENCE FOR<br>PERSONAL USE                       | THE ASSOCIATION PROVIDES HOUSING RENT-FREE TO REGIONAL VP TOM MADEYSKI, WHO SUPERVISES THE OVERNIGHT CAMPING BRANCH. AS A CONDITION OF HIS EMPLOYMENT, MR. MADEYSKI LIVES IN THE CAMP DIRECTOR'S HOUSE, WHICH IS OWNED BY THE YMCA ON THE GROUNDS OF YMCA CAMP MARSTON, AN OVERNIGHT YOUTH CAMP IN SAN DIEGO COUNTY, FOR THE CONVENIENCE OF THE YMCA. THEREFORE, THE VALUE OF THIS EMPLOYER PROVIDED HOUSING IS CONSIDERED NON-TAXABLE.   |
| SCHEDULE J, PART I, LINE<br>7 - NON-FIXED PAYMENTS  | CERTAIN EMPLOYEES LISTED IN SCHEDULE J, PART II RECEIVED DISCRETIONARY INCENTIVE COMPENSATION TO REWARD FOR OUTSTANDING OR EXCEPTIONAL SERVICE TO THE ASSOCIATION. SUCH INCENTIVE COMPENSATION PROVIDED TO OFFICERS COVERED UNDER THE INTERMEDIATE SANCTIONS RULES AS DISQUALIFIED PERSONS WAS DETERMINED BY THE EXECUTIVE COMPENSATION COMMITTEE. INCENTIVE COMPENSATION PROVIDED TO OTHER EMPLOYEES WAS DETERMINED AT THE DISCRETION OF THE CEO.  |
| SCHEDULE J, PART I, LINE<br>8 - PAYMENTS ON<br>CONTRACT THAT IS<br>SUBJECT TO THE INITIAL<br>CONTRACT EXCEPTION | BARON HERDELIN-DOHERTY WAS HIRED AS CEO ON OCTOBER 4, 2010 UNDER AN INITIAL EMPLOYMENT AGREEMENT. IN 2018 A NEW EMPLOYMENT AGREEMENT WAS SIGNED EXTENDING HIS EMPLOYMENT TERM WITH SUBSTANTIALLY THE SAME PROVISIONS THROUGH JUNE 30, 2021.   |
| SCHEDULE J, PART II -<br>EXPLANATION OF<br>COMPENSATION   | BARON HERDELIN-DOHERTY WAS HIRED AS PRESIDENT & CEO UNDER A NEW EMPLOYMENT AGREEMENT ON OCTOBER 4, 2010. THE TERM OF THIS INITIAL EMPLOYMENT CONTRACT WAS OCTOBER 4, 2010 THROUGH JUNE 30, 2015. A NEW EMPLOYMENT AGREEMENT WAS SIGNED IN 2015, WITH ESSENTIALLY THE SAME PROVISIONS FOR THE PERIOD JULY 1, 2015 THROUGH JUNE 30, 2018. THIS AGREEMENT WAS APPROVED IN EXECUTIVE SESSION, WITH THE PRESIDENT NOT PRESENT, BY THE EXECUTIVE COMPENSATION COMMITTEE OF THE BOARD OF DIRECTORS. THE EXECUTIVE COMPENSATION COMMITTEE IS COMPOSED OF SEVEN INDEPENDENT VOLUNTEER MEMBERS OF THE BOARD OF DIRECTORS. IN ACCORDANCE WITH THE TERMS OF THIS EMPLOYMENT AGREEMENT MR. HERDELIN-DOHERTY'S BASE COMPENSATION WAS \$42,878 PER MONTH FROM JULY 1, 2019 TO APRIL 30, 2020. ON APRIL 22, 2020 MR. HERDELIN-DOHERTY'S BASE COMPENSATION WAS REDUCED TO \$34,302 DUE TO THE ECONOMIC CIRCUMSTANCES RELATED TO THE PANDEMIC CLOSURES. |
|   | CONTRIBUTIONS ARE MADE BY THE ASSOCIATION TO THE YMCA NATIONAL RETIREMENT FUND (A SEPARATE TAX-EXEMPT CORPORATION) FOR ALL ELIGIBLE EMPLOYEES IN THE AMOUNT OF 12% OF COMPENSATION UP TO THE FEDERAL LIMIT. ON APRIL 22, 2020, THE BOARD OF DIRECTOS APPROVED THE REDUCTION OF THE CONTRIBUTION FROM 12% TO 1%. THE ASSOCIATION ALSO MAINTAINS AN EMPLOYEE HEALTH AND WELFARE BENEFIT PLAN FOR ALL ELIGIBLE EMPLOYEES. UNDER THAT PLAN, EMPLOYEES MAY ELECT TO PARTICIPATE AND CAN CHOOSE BETWEEN THREE SEPARATE HMO HEALTH PLANS. THE AMOUNT OF BENEFIT TO EACH EMPLOYEE DEPENDS UPON THE PLAN SELECTED AND WHETHER OR NOT THE EMPLOYEE ELECTS TO COVER THEIR DEPENDENTS.  |
| SCHEDULE J, PART II,<br>COLUMN (B)(III) - OTHER<br>COMPENSATION   | SEE ABOVE EXPLANATION FOR BARON HERDELIN-DOHERTY'S OTHER REPORTABLE COMPENSATION.   |

#### **SCHEDULE L** (Form 990 or 990-EZ)

#### **Transactions With Interested Persons**

► Complete if the organization answered "Yes" on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.

► Attach to Form 990 or Form 990-EZ.

2019

Department of the Treasury Internal Revenue Service

► Go to www.irs.gov/Form990 for instructions and the latest information.

Open To Public Inspection

OMB No. 1545-0047

| Name o     | f the organization                  |  |  |                           |                      |                               |                 | Emp                                | loyer ide          | ntificat         | ion nu        | mber             |         |                 |
|------------|-------------------------------------|--|--|---------------------------|----------------------|-------------------------------|-----------------|------------------------------------|--------------------|------------------|---------------|------------------|---------|-----------------|
| YMCA       | OF SAN DIEGO COU                    | INTY   |  |                           |                      |                               |                 |                                    |                    | 95-2             | 20391         | 98               |         |                 |
| Part       |                                     | efit Transaction<br>ne organization                                      | <b>ns</b> (section 501<br>answered "Ye     | l (c)(3)<br>s" on         | , section<br>Form 99 | 501(c)(4), a<br>0, Part IV, I | nd se<br>ine 25 | ection 501(c)(2<br>5a or 25b, or F | 9) orgai<br>orm 99 | nizatic<br>0-EZ, | ns or<br>Part | nly).<br>V, line | 40b.    |                 |
| 1          | (a) Name of disqualified            | norcon   | (b) Relationship be                        | etween                    | disqualified         | person and                    |                 | (c) Descrip                        | tion of tra        | neactio          | 2             |                  | (d) Cor | rected?         |
|            | (a) Name of disquaimed              | person   |  | organiz                   | zation               |                               |                 | (c) Descrip                        | lion or tra        | risactio         |               |                  | Yes     | No              |
| (1)        |                                     |  |  |                           |                      |                               |                 |                                    |                    |                  |               |                  |         |                 |
| (2)        |                                     |  |  |                           |                      |                               |                 |                                    |                    |                  |               |                  |         |                 |
| (3)        |                                     |  |  |                           |                      |                               |                 |                                    |                    |                  |               |                  |         | -               |
| (4)        |                                     |  |  |                           |                      |                               |                 |                                    |                    |                  |               |                  |         | -               |
| (5)        |                                     |  |  |                           |                      |                               |                 |                                    |                    |                  |               |                  |         | -               |
| (6)<br>2   | Enter the amount under section 4958 |  | by the organ                               |                           | -                    | •                             | •               | •                                  | _                  | •                | ar<br>▶ \$    | <u> </u>         |         | <u> </u>        |
| 3          | Enter the amount of                 |  |  |                           |                      |                               |                 |                                    |                    |                  | • \$          |                  |         |                 |
| J          | Litter the amount o                 | itax, ii ariy, or  | illie z, above,                            | Tellin                    | Jui Seu Dy           | rile organi                   | ιΖαιίσι         |                                    |                    |                  | 4             | ,                |         |                 |
| Part       | I loans to and                      | l/or From Inte   | rested Person                              |                           |                      |                               |                 |                                    |                    |                  |               |                  |         |                 |
|            | Complete if th                      | ne organization<br>reported an am  (b) Relationship<br>with organization | answered "Ye                               | es" on<br>990, F<br>(d) L | oan to or            |                               | 2.<br>nal       | e 38a or Form                      | · ·                | art IV,          | (h) Ap        | proved pard or   | (i) W   | ritten<br>ment? |
|            |                                     |  |  | orga                      | anization?           |                               |                 |                                    |                    |                  | comn          | nittee?          |         | 1               |
| (4)        |                                     |  |  | То                        | From                 |                               |                 |                                    | Yes                | No               | Yes           | No               | Yes     | No              |
| (1)        |                                     |  |  |                           |                      |                               |                 |                                    |                    |                  |               |                  |         | -               |
| (2)        |                                     | 1  |  |                           |                      |                               |                 |                                    |                    |                  |               |                  |         | -               |
| (3)        |                                     |  |  |                           |                      |                               |                 |                                    |                    |                  |               |                  |         |                 |
| (4)<br>(5) |                                     | +  |  |                           |                      |                               |                 |                                    |                    |                  |               |                  |         | -               |
| (6)        |                                     |  |  |                           |                      |                               |                 |                                    |                    |                  |               |                  |         |                 |
| (7)        |                                     |  |  |                           |                      |                               |                 |                                    |                    |                  |               |                  |         |                 |
| (8)        |                                     |  |  |                           |                      |                               |                 |                                    |                    |                  |               |                  |         |                 |
| (9)        |                                     |  |  |                           |                      |                               |                 |                                    |                    |                  |               |                  |         |                 |
| (10)       |                                     |  |  |                           |                      |                               |                 |                                    |                    |                  |               |                  |         |                 |
| <u>`</u>   |                                     |  |  | ٠                         | <u> </u>             |                               | .▶              | \$                                 |                    |                  |               |                  |         |                 |
| Part       | Grants or Ass                       | sistance Bene  |  |                           |                      |                               |                 |                                    |                    |                  |               |                  |         |                 |
|            | Complete if the                     | ne organization  | answered "Ye                               | s" on                     | Form 99              | 0, Part IV, I                 | ine 27          | 7.                                 |                    |                  |               |                  |         |                 |
| (a)        | Name of interested persor           |  | ship between inter<br>and the organization |                           | (c) Amount           | of assistance                 |                 | (d) Type of assista                | ance               | (е               | ) Purpo       | se of a          | ssistan | ice             |
| (1)        |                                     |  |  |                           |                      |                               |                 |                                    |                    |                  |               |                  |         |                 |
| (2)        |                                     |  |  |                           |                      |                               |                 |                                    |                    |                  |               |                  |         |                 |
| (3)        |                                     |  |  |                           |                      |                               |                 |                                    |                    |                  |               |                  |         |                 |
| (4)        |                                     |  |  |                           |                      |                               |                 |                                    |                    |                  |               |                  |         |                 |
| (5)        |                                     |  |  |                           |                      |                               |                 |                                    |                    |                  |               |                  |         |                 |
| (6)        |                                     |  |  |                           |                      |                               |                 |                                    |                    |                  |               |                  |         |                 |
| (7)        |                                     |  |  |                           |                      |                               |                 |                                    |                    |                  |               |                  |         |                 |
| (8)        |                                     |  |  |                           |                      |                               |                 |                                    |                    |                  |               |                  |         |                 |
| (9)        |                                     |  |  |                           |                      |                               |                 |                                    |                    | _                |               |                  |         |                 |
| (10)       |                                     |  |  |                           |                      |                               |                 |                                    |                    |                  |               |                  |         |                 |

| Part IV        | Business Transactions Involving Complete if the organization and | ng Interested Persons.<br>swered "Yes" on Form 990              | 0, Part IV, line 28a, 2   | 28b, or 28c.                   |                  |                         |
|----------------|--|---|---------------------------|--------------------------------|------------------|-------------------------|
|                | (a) Name of interested person                                    | (b) Relationship between interested person and the organization | (c) Amount of transaction | (d) Description of transaction | organiz<br>rever | aring of zation's nues? |
| (4) (05        | E CTATEMENT)   |   |                           |                                | Yes              | No                      |
| (1) (SE<br>(2) | E STATEMENT)   |   |                           |                                |                  | -                       |
| (3)            |  |   |                           |                                |                  |                         |
| (4)            |  |   |                           |                                |                  |                         |
| (5)            |  |   |                           |                                |                  |                         |
| (6)            |  |   |                           |                                |                  |                         |
| (7)            |  |   |                           |                                |                  |                         |
| (8)<br>(9)     |  |   |                           |                                |                  |                         |
| (10)           |  |   |                           |                                |                  |                         |
| Part V         | Supplemental Information. Provide additional information for     | or responses to questions                                       | on Schedule L (see        | instructions).                 |                  |                         |
|                |  |   |                           |                                |                  |                         |
|                |  |   |                           |                                |                  |                         |
|                |  |   |                           |                                |                  |                         |
|                |  |   |                           |                                |                  |                         |
|                |  |   |                           |                                |                  |                         |
|                |  |   |                           |                                |                  |                         |
|                |  |   |                           |                                |                  |                         |
|                |  |   |                           |                                |                  |                         |
|                |  |   |                           |                                |                  |                         |
|                |  |   |                           |                                |                  |                         |
|                |  |   |                           |                                |                  |                         |
|                |  |   |                           |                                |                  |                         |
|                |  |   |                           |                                |                  |                         |
|                |  |   |                           |                                |                  |                         |
|                |  |   |                           |                                |                  |                         |
|                |  |   |                           |                                |                  |                         |
|                |  |   |                           |                                |                  |                         |
|                |  |   |                           |                                |                  |                         |
|                |  |   |                           |                                |                  |                         |
|                |  |   |                           |                                |                  |                         |

## Part IV

#### **Business Transactions Involving Interested Persons** (continued)

| (a) Name of interested person                      | (b) Relationship between interested person and the organization | (c) Amount of transaction | (d) Description of transaction   | (e) Sha<br>organiz<br>reven | ation's |
|--|---|---------------------------|--|-----------------------------|---------|
|  |   |                           |  | Yes                         | No      |
| (1) JASON BOWSER, SVP UNION BANK                   | YMCA DIRECTOR   | \$64,000                  | YMCA PAYS UNION BANK FEES<br>FOR BANKING AND TREASURY<br>MANAGEMENT SERVICES   |                             | ✓       |
| (2) TRINDL REEVES, PRINCIPAL, MARSH USA, INC.      | YMCA BOARD SECRETARY  | \$170,500                 | MARSH USA, INC. IS THE YMCA'S INSURANCE BROKER   |                             | ✓       |
| (3) SAMANTHA JONES, EVP & DIVISION MGR WELLS FARGO | YMCA DIRECTOR   | \$65,200                  | WELLS FARGO PROVIDES<br>MERCHANT CARD SERVICES TO<br>THE YMCA  |                             | ✓       |
| (4) ALEX KIM, DIR RES SVCS, SDG&E                  | YMCA DIRECTOR   | \$2,484,000               | SAN DIEGO GAS & ELECTRIC<br>PROVIDES UTILITIES & SERVICES<br>TO THE YMCA   |                             | ✓       |
| (5) TOBY SCHRAMM, VP, US BANK                      | YMCA TREASURER & DIRECTOR                                       | \$15,204,000              | US BANK INVESTED \$7.6 MILLION<br>EACH IN TWO NEW MARKETS TAX<br>CREDIT FINANCING TRANSACTION<br>BENEFITING THE COPLEY PRICE<br>YMCA AND THE JACKIE ROBINSON<br>YMCA |                             | ✓       |
| (6) SUSAN MERCURE, PARTNER, HIGGS FLETCHER & MACK  | DIRECTOR  | \$38,000                  | HIGGS FLETCHER & MACK<br>PROVIDED LEGAL SERVICES TO<br>THE YMCA.   |                             | ✓       |
| (7) TRAVIS SCOTT, PRESIDENT, INNOVATIVE IMPRINTS   | SPOUSE OF DIRECTOR/BOARD CHAIR OF ASSOCIATION                   | \$40,500                  | INNOVATIVE IMPRINTS PROVIDED PROMOTIONAL MATERIALS TO THE YMCA.  |                             | ✓       |

#### **SCHEDULE M** (Form 990)

#### **Noncash Contributions**

OMB No. 1545-0047

2019

Department of the Treasury Internal Revenue Service

▶ Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

► Attach to Form 990.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

Name of the organization Employer identification number YMCA OF SAN DIEGO COUNTY 95-2039198 **Types of Property** Part I (c) (a) (d) (b) Noncash contribution Check if Number of contributions or Method of determining amounts reported on applicable items contributed noncash contribution amounts Form 990, Part VIII, line 1g 1 Art-Works of art . . . . . 2 Art-Historical treasures . . . 3 Art—Fractional interests . . 4 Books and publications . . 5 Clothing and household goods . . . . . . . . . 6 Cars and other vehicles . . . 7 Boats and planes . . . . 8 Intellectual property . . . . 353,000 MARKET VALUE 21 9 Securities—Publicly traded . . . 10 Securities-Closely held stock . 11 Securities—Partnership, LLC, or trust interests . . . . . 12 Securities-Miscellaneous . . 13 Qualified conservation contribution - Historic structures . . . . . . . . 14 Qualified conservation contribution—Other 15 Real estate - Residential . 16 Real estate—Commercial . . 17 Real estate—Other . . . . 18 Collectibles . . . . . . 19 Food inventory . . . . . 20 Drugs and medical supplies . 21 Taxidermy . . . . . 22 Historical artifacts . . . . 23 Scientific specimens . . . . 24 Archeological artifacts . . . 25 26 Other ► ( \_\_\_\_\_) 27 Other ► ( \_\_\_\_\_) 28 Other ▶ ( Number of Forms 8283 received by the organization during the tax year for contributions for 29 which the organization completed Form 8283, Part IV, Donee Acknowledgement . . . . . Yes No 30a During the year, did the organization receive by contribution any property reported in Part I, lines 1 through 28, that it must hold for at least three years from the date of the initial contribution, and which isn't required 30a v If "Yes," describe the arrangement in Part II. Does the organization have a gift acceptance policy that requires the review of any nonstandard 31 31 32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash 32a If "Yes," describe in Part II. 33 If the organization didn't report an amount in column (c) for a type of property for which column (a) is checked,

describe in Part II.

| Г | -4 | П |
|---|----|---|
| - |    |   |

**Supplemental Information.** Provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information.

| Return Reference - Identifier   | Explanation  |
|---|--|
| SCHEDULE M, PART I -<br>EXPLANATIONS OF<br>REPORTING METHOD FOR<br>NUMBER OF<br>CONTRIBUTIONS | SECURITIES - PUBLICLY TRADED - NUMBER OF CONTRIBUTIONS |

#### **SCHEDULE O** (Form 990 or 990-EZ)

Department of Treasury Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047 2019 Open to Public Inspection

Name of the Organization
YMCA OF SAN DIEGO COUNTY

Employer Identification Number 95-2039198

| Return Reference - Identifier   |   | E  | xplanation   |   |  |
|---|---|--|--|---|--|
| FORM 990, PART III, LINE 4A -<br>PROGRAM SERVICE<br>DESCRIPTION   | INTERACTIONS WITH CARIN ALLOWING THEM TO ENGACY YMCA YOUTH AND FAMILY SPLACE TO LIVE, A RELIABLE CONNECTED TO THE RESOLFAMILY SERVICES OPERATISUPPORT & PRESERVATION YOUNG ADULTS. WE UNDEF THEIR FULLEST POTENTIAL BECOME MORE SELF-SUFFIYOUTH AND GOVERNMENT.                     | GE IN ACTIVITIES T<br>SERVICES BELIEVE<br>E SUPPORT SYSTE<br>URCES NEEDED TO<br>ES IN THREE MAIN<br>N, AND 3) TRANSIT<br>RSTAND THE CHAL<br>AND CONTINUOUS<br>ICIENT, PRODUCTI | O TRANSITION TO<br>ES ALL YOUTH AND<br>M AND A SENSE OI<br>O FLOURISH. TO A<br>AREAS: 1) MENTA<br>IONAL HOUSING AI<br>LENGES THAT KEE<br>SLY EXPAND OUR                              | ECONOMIC SELF-S<br>FAMILIES SHOULD<br>F PURPOSE, AND S<br>CCOMPLISH THIS, N<br>L HEALTH & SUPPL<br>ND YOUTH DEVELC<br>EP INDIVIDUALS FR<br>SERVICES TO HELF   | SUFFICIENCY. D HAVE A SAFE SHOULD BE YOUTH AND DRT, 2) FAMILY DPMENT FOR OM REACHING P PEOPLE  |
| FORM 990, PART III, LINE 4C -<br>PROGRAM SERVICE<br>DESCRIPTION   | FOR YOUTH DEVELOPMENT SCHOOL AGE CHILDREN TH CAMPING: THE PROGRAM TENVIRONMENTAL EDUCATION DEVELOPMENT, COLLABOR CAMPING PROGRAMS UTILI INCLUDE LOTS OF ACTIVITIS SOCIAL GROWTH, FITNESS TO THE COMMUNITY. FUND SUPPORT THROUGH ENDOWNHO OTHERWISE COULD N                          | IROUGHOUT THE ( THRUSTS WITHIN C ON, FAMILY CAMPS ATIVE PROGRAMS IZE OUTDOOR SET ES, ALL TO BUILD ( AND INTELLECTUA RAISING EFFORTS WMENT EARNINGS                             | COUNTY EVERY YE AMPING ARE: DAYN S, ADVENTURE TR S, & INTERSESSION TINGS, WORK WITH CHARACTER, EDUC AL CHALLENGES AN S SUCH AS THE "KI S PROVIDES THE FI                             | EAR.  CAMPING, RESIDE AVEL PROGRAMS, I PROGRAMS. IN ES H PEOPLE IN SMAL CATION, SPIRITUAL RE OFFERED AT FE DS TO CAMP" CAM  | ENT CAMPING,<br>LEADERSHIP<br>SSENCE, YMCA<br>L GROUPS,<br>L DEVELOPMENT,<br>EES AFFORDABLE<br>PAIGN AND   |
| FORM 990, PART VI, LINE 1A -<br>DELEGATE BROAD AUTHORITY<br>TO A COMMITTEE                                  | THE EXECUTIVE COMMITTE<br>CHAIR, PAST CHAIR, AND VI<br>ABSENCE OF A BOARD MEE   | ICE CHAIRS. THE E  | XECUTIVE COMMI   | TTEE MEETS ONLY   |  |
| FORM 990, PART VI, LINE 11B -<br>REVIEW OF FORM 990 BY<br>GOVERNING BODY                                    | THE IRS 990 IS PREPARED A<br>COPY AVAILABLE TO ALL BO<br>IS DISCUSSED AT A REGULA<br>FILING WITH THE IRS.   | OARD MEMBERS P   | RIOR TO FILING W   | ITH THE IRS. THE D  | RAFT FORM 990  |
| FORM 990, PART VI, LINE 12C -<br>CONFLICT OF INTEREST<br>POLICY   | IN ADDITION TO REQUIRING<br>ASSOCIATION REGULARLY<br>TO DISCLOSE POTENTIAL C<br>DECISIONS OR ACTIONS TH   | REMINDS BOARD I  | MEMBERS AND KE'<br>EREST AND TO REG  | Y STAFF OF THEIR<br>CUSE THEMSELVES   | RESPÓNSIBILITY<br>S FROM   |
| FORM 990, PART VI, LINE 15A -<br>PROCESS TO ESTABLISH<br>COMPENSATION OF TOP<br>MANAGEMENT OFFICIAL         | PROCESS FOR ESTABLISHII COMMITTEE, UNDER AUTHO INDEPENDENT REVIEW OF TO COME UNDER THE INTELIF ANY, AND SENIOR EXECUTHE REVIEW INCLUDES A DOF WHAT IS PAID TO SIMILA PROFIT AND NOT-FOR-PROAT LEAST ANNUALLY AND IS PROFESSIONALLY PREPAR PROFIT AND NOT-FOR-PROTHROUGHOUT THE USA. | ORITY DELEGATED THE TOTAL COMPE RMEDIATE SANCTI JITIVES NAMED IN TI JETERMINATION OF ARLY SITUATED EX FIT. IN ORDER TO S BASED UPON CO ED EXTERNAL COM FIT ORGANIZATION        | BY THE BOARD O<br>ENSATION OF SEN<br>ONS REGULATION<br>THE CALIFORNIA N<br>THE REASONABL<br>ECUTIVES AT OTH<br>ASSESS REASONA<br>MPARATIVE COMP<br>MPENSATION REPORTS<br>AND REPORTS | F DIRECTORS, COIOR EXECS WHO AIS, OTHER "DISQUA ONPROFIT INTEGRENESS OF COMPEIER ORGANIZATION BLENESS, THE REVENSATION ANALYSORTS THAT ARE SPECIFICATION OF THE THAT ARE SPECIFICATION OF | NDUCTS AN RE DETERMINED LLIFIED PERSONS" LITY ACT OF 2004. NSATION IN LIGHT IS, BOTH FOR- VIEW HAPPENS SES UTILIZING PECIFIC TO FOR- IC TO YMCAS |
|   | COMPENSATION COMMITTE<br>REGARDING THE RESULTS  | E REPORTS TO TH  | HE BOARD OF DIRE   |   |  |
| FORM 990, PART VI, LINE 15B -<br>PROCESS TO ESTABLISH<br>COMPENSATION OF OTHER<br>OFFICERS OR KEY EMPLOYEES | THE PRESIDENT, WITHIN THE DIRECTORS, EVALUATES AN EMPLOYEES WHO ARE NOT SANCTIONS REGULATIONS. COMMITTEE OF THE BOARD COMPARISONS FOR SIMILA CONSIDERED ANNUALLY BA   | ND DETERMINES T<br>CONSIDERED DIS<br>SALARY RANGES<br>OF DIRECTORS A<br>R POSITIONS IN O   | HE COMPENSATIC<br>QUALIFIED PERSC<br>ARE REVIEWED AI<br>INNUALLY. THIS RE<br>THER ORGANIZATI   | ON LEVELS OF OFFI<br>DNS UNDER IRS INT<br>ND APPROVED BY<br>EVIEW INCLUDES P  | CERS AND KEY ERMEDIATE THE PERSONNEL EER GROUP   |
| FORM 990, PART VI, LINE 19 -<br>REQUIRED DOCUMENTS<br>AVAILABLE TO THE PUBLIC                               | THE ASSOCIATION MAKES A   | ALL REQUIRED DO  | CUMENTS AVAILAE  | BLE UPON REQUES   | т  |
| FORM 990, PART IX, LINE 11G -<br>OTHER FEES FOR SERVICES  | (a) Description   | (b) Total<br>Expenses  | (c) Program<br>Service<br>Expenses   | (d) Management<br>and<br>General Expenses   | (e) Fundraising Expenses   |
|   | OTHER CONTRACT<br>SERVICES  | 72,093,000   | 71,190,000   | ·   | 1,000  |

#### **SCHEDULE R** (Form 990)

Part I

# **Related Organizations and Unrelated Partnerships** ▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

▶ Attach to Form 990. ▶ Go to www.irs.gov/Form990 for instructions and the latest information.

Identification of Disregarded Entities. Complete if the organization answered "Yes" on Form 990, Part IV, line 33.

Name of the organization **Employer identification number** YMCA OF SAN DIEGO COUNTY 95-2039198

| (a) Name, address, and EIN (if applicable) of disregarded entity  | Prima  | (b)<br>ary activity                           | (c) Legal domicile (state or foreign country) | (d)<br>Total income E                            | <b>(e)</b><br>End-of-year assets | (f)<br>Direct cont<br>entity | _  |
|---|--|---|---|--|----------------------------------|------------------------------|----|
| <u>(1)</u>  |  |   |   |  |                                  |                              |    |
| (2)   |  |   |   |  |                                  |                              |    |
| (3)   |  |   |   |  |                                  |                              |    |
| <u>(4)</u>  |  |   |   |  |                                  |                              |    |
| (5)   |  |   |   |  |                                  |                              |    |
| <b>(6)</b>  |  |   |   |  |                                  |                              |    |
| Part II  Identification of Related Tax-Exempt Organiz one or more related tax-exempt organizations d  (a)  Name, address, and EIN of related organization | cations. Complete if the uring the tax year.  (b)  Primary activity              | (c) Legal domicile (state or foreign country) | (d)   | (e) Public charity status (if section 501(c)(3)) | IV, line 34, beca                | Section &                    | g) |
| WANTED OF SAME DIFFOR SOURITY/OFFY LIFE OF ITS (40 SESAMA)  | HOLD AND IMPROVE LAND FOR  | CA  | 504(0)(0)                                     | 40 TVDE  | L VAACA OF CAN                   | Yes                          | No |
| (1) YMCA OF SAN DIEGO COUNTY/CITY HEIGHTS (46-3504414) 3708 RUFFIN RD, SAN DIEGO, CA 92123  | THE PURPOSE OF DEVELOPING A FULL SERVICE YMCA                                    | CA  | 501(C)(3)                                     | 12 TYPE  | I YMCA OF SAN<br>DIEGO COUNTY    | -                            |    |
| (2) YMCA OF SAN DIEGO COUNTY/JRFY, INC. (81-1048646)<br>3708 RUFFIN RD, SAN DIEGO, CA 92123   | HOLD AND IMPROVE LAND FOR<br>THE PURPOSE OF DEVELOPING<br>A FULL SERVICE YMCA    | CA  | 501(C)(3)                                     | 12 TYPE  | I YMCA OF SAN<br>DIEGO COUNTY    | ~                            |    |
| (3) THE YMCA RETIREMENT FUND (13-5562401) 120 BROADWAY, NEW YORK CITY, NY 10271   | TYPE 1 SUPPORTING ORGANIZATION PROVIDING RETIREMENT BENEFITS                     | NY  | 501(C)(3)                                     | 12 TYPE  | I N/A                            |                              | ~  |
| (4) YMCA OF SAN DIEGO COUNTY/HOUSING SERVICES, INC (84-2466567) 3708 RUFFIN RD, SAN DIEGO, CA 92123   | HOLD TITLE, RENOVATE, MAINTAIN<br>AND OPERATE TRANSITIONAL<br>HOUSING FACILITIES | CA  | 501(C)(3)                                     | 12 TYPE  | I YMCA OF SAN<br>DIEGO COUNTY    | ~                            |    |
| (5)   | -  |   |   |  |                                  |                              |    |
|   | +  | <del> </del>                                  |   |  | _                                |                              |    |

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule R (Form 990) 2019

Cat. No. 50135Y

Schedule R (Form 990) 2019

Part III Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a partnership during the tax year.

| (a) Name, address, and EIN of related organization | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Direct controlling entity | (e) Predominant income (related, unrelated, excluded from tax under sections 512 – 514) | (f)<br>Share of total<br>income | (g) | Disprop<br>alloca | ortionate | (i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065) | Gene<br>mana | i)<br>eral or<br>aging<br>ner? | (k)<br>Percentage<br>ownership |
|--|----------------------|---|-------------------------------|---|---------------------------------|-----|-------------------|-----------|---|--------------|--------------------------------|--------------------------------|
|  |                      |   |                               |   |                                 |     | Yes               | No        |   | Yes          | No                             |                                |
| (1)  |                      |   |                               |   |                                 |     |                   |           |   |              |                                |                                |
| (2)  |                      |   |                               |   |                                 |     |                   |           |   |              |                                |                                |
| (3)  |                      |   |                               |   |                                 |     |                   |           |   |              |                                |                                |
| (4)  |                      |   |                               |   |                                 |     |                   |           |   |              |                                |                                |
| (5)  |                      |   |                               |   |                                 |     |                   |           |   |              |                                |                                |
| (6)  |                      |   |                               |   |                                 |     |                   |           |   |              |                                |                                |
| (7)  |                      |   |                               |   |                                 |     |                   |           |   |              |                                |                                |

Part IV Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a corporation or trust during the tax year.

| (a) Name, address, and EIN of related organization | (b)<br>Primary activity |  |  | (g)<br>Share of<br>end-of-year assets | (h)<br>Percentage<br>ownership | Section 5<br>contr<br>enti | )<br>12(b)(13)<br>olled<br>ty? |
|--|-------------------------|--|--|---------------------------------------|--------------------------------|----------------------------|--------------------------------|
|  |                         |  |  |                                       |                                | Yes                        | No                             |
|  |                         |  |  |                                       |                                |                            | İ                              |
| (2)  |                         |  |  |                                       |                                |                            |                                |
| (3)  | -                       |  |  |                                       |                                |                            |                                |
| (4)  |                         |  |  |                                       |                                |                            |                                |
| (5)  |                         |  |  |                                       |                                |                            |                                |
| (6)  |                         |  |  |                                       |                                |                            |                                |
| (7)  |                         |  |  |                                       |                                |                            |                                |

Page 3

Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

| Not         | e: Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.   |          | Yes     | No   |
|-------------|--|----------|---------|------|
| 1           | During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?              |          |         |      |
| а           | Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity  | 1a       |         | ~    |
| b           | Gift, grant, or capital contribution to related organization(s)  | 1b       |         | ~    |
| С           | Gift, grant, or capital contribution from related organization(s)  | 1c       |         | ~    |
| d           | Loans or loan guarantees to or for related organization(s)   | 1d       | ~       |      |
| е           | Loans or loan guarantees by related organization(s)  | 1e       |         | ~    |
|             |  |          |         |      |
| f           | Dividends from related organization(s)   | 1f       |         | ~    |
| g           | Sale of assets to related organization(s)  | 1g       |         | ~    |
| h           | Purchase of assets from related organization(s)  | 1h       |         | ~    |
| i           | Exchange of assets with related organization(s)  | 1i       |         | ~    |
| j           | Lease of facilities, equipment, or other assets to related organization(s)   | 1j       |         | ~    |
| •           |  |          |         |      |
| k           | Lease of facilities, equipment, or other assets from related organization(s)   | 1k       | ~       |      |
| ī           | Performance of services or membership or fundraising solicitations for related organization(s)   | 11       | ~       |      |
| m           |  | 1m       |         | ~    |
| n           |  | 1n       |         | ~    |
| 0           | Sharing of paid employees with related organization(s)   | 10       |         | ~    |
| Ū           |  |          |         |      |
| n           | Reimbursement paid to related organization(s) for expenses   | 1p       |         | ~    |
| q           | Reimbursement paid by related organization(s) for expenses   | 1g       |         | ~    |
| ч           | The imbulse the fit paid by related digatilization (3) for expenses  | 14       |         |      |
| r           | Other transfer of cash or property to related organization(s)  | 1r       |         | ~    |
| S           | Other transfer of cash or property from related organization(s)  | 1s       |         | ~    |
| 2           | If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction |          | ochol   |      |
|             |  | יוו וווי | 691101  | us   |
|             | (a) (b) (c) (d) Name of related organization Transaction Amount involved Method of determining   | amou     | nt invo | lved |
|             | type (a-s)   | ,        |         |      |
|             |  |          |         |      |
| /4\         |  |          |         |      |
| (1)         |  |          |         |      |
| <b>(0)</b>  |  |          |         |      |
| (2)         |  |          |         |      |
| <b>(0</b> ) |  |          |         |      |
| (3)         |  |          |         |      |
| (4)         |  |          |         |      |
| (4)         |  |          |         |      |
| <b>-</b> -> |  |          |         |      |
| (5)         |  |          |         |      |
| <b></b>     |  |          |         |      |
| (6)         |  |          |         |      |

Schedule R (Form 990) 2019

## Part VI Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

| of entity | (b)<br>Primary activity | (c) Legal domicile (state or foreign country) | income (related,<br>unrelated, excluded<br>from tax under            | Are all<br>sec<br>501  | ction<br>(c)(3)  | (f)<br>Share of<br>total income                                      | (g)<br>Share of<br>end-of-year<br>assets   | Disprop  |  | (i)<br>Code V—UBI<br>amount in box 20<br>of Schedule K-1<br>(Form 1065)   | mana   | ral or<br>aging  | (k)<br>Percentage<br>ownership   |
|-----------|-------------------------|---|--|--|--|--|--|--|--|---|--|--|--|
|           |                         |   | sections 512—514)  | Yes  | No   |  |  | Yes  | No   |   | Yes  | No   |  |
|           |                         |   |  |  |  |  |  |  |  |   |  |  |  |
|           |                         |   |  |  |  |  |  |  |  |   |  |  |  |
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|           |                         |   |  |  |  |  |  |  |  |   |  |  |  |
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|           |                         |   |  |  |  |  |  |  |  |   |  |  |  |
|           |                         |   |  |  |  |  |  |  |  |   |  |  |  |
|           |                         |   |  |  |  |  |  |  |  |   |  |  |  |
|           |                         |   |  |  |  |  |  |  |  |   |  |  |  |
|           | of entity               | of entity Primary activity                    | of entity Primary activity Legal domicile (state or foreign country) | of entity Primary activity Legal domicile (state or foreign country)  Legal domicile (state or foreign country)  Predominant income (related, unrelated, excluded from tax under sections 512 – 514) | of entity Primary activity Legal domicile (state or foreign country)  Legal domicile (state or foreign country)  Primary activity Legal domicile (state or foreign country)  Primary activity Legal domicile (state or foreign country)  Predminant income (related, sociluded from tax under sections 512—514)  Predminant income (related, sociluded from tax under sections 512—514)  Predminant income (related, sociluded from tax under sections 512—514)  Predminant income (related, sociluded from tax under sections 512—514)  Predminant income (related, sociluded from tax under sections 512—514)  Predminant income (related, sociluded from tax 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**Supplemental Information.** Provide additional information for responses to questions on Schedule R (see instructions).

| Return Reference - Identifier                                     | Explanation  |
|---|--|
| SCHEDULE R, PART V,<br>LINE 1B - GRANT TO<br>RELATED ORGANIZATION | YMCA OF SAN DIEGO COUNTY/CITY HEIGHTS (YCH), YMCA OF SAN DIEGO COUNTY/JRFY, INC. (YJR), AND YMCA OF SAN DIEGO COUNTY/HOUSING SERVICES INC. (YHS) ARE ALL RECOGNIZED BY THE IRS AS 501C3 PUBLIC CHARITIES CLASSIFIED UNDER 509A3 AS TYPE I SUPPORTING ORGANIZATIONS. THEY WERE CREATED TO HOLD AND DEVELOP PROPERTY ON BEHALF OF YMCA OF SAN DIEGO COUNTY (YSDC). IN FY14 YSDC GAVE YCH 100% OWNERSHIP INTEREST IN A PARCEL OF LAND WORTH \$9 MILLION THAT WAS DEVELOPED BY YCH AS A NEW FULL-SERVICE YMCA FACILITY KNOWN AS THE COPLEY PRICE FAMILY YMCA. IN FY16 YSDC SOLD YJR 100% OWNERSHIP IN LAND AND FACILITIES WORTH APPROXIMATELY \$7 MILLION THAT WAS KNOWN AS THE JACKIE ROBINSON FAMILY YMCA. YJR HAS DEMOLISHED THE OLD FACILITY AND RECONSTRUCTED A NEW YMCA FACILITY IN ITS PLACE. IN FY19 YHS WAS CREATED TO HOLD TITLE, RENOVATE AND OPERATE TRANSITIONAL HOUSING AND HOMELESS SHELTER FACILITIES ON BEHALF OF YSDC. THE FIRST YHS HOUSING PROJECT FACILITY WAS PURCHASED IN FY20. |
| SCHEDULE R, PART V,<br>LINE 1D - LOAN<br>GUARANTEES               | YSDC IS SOLE GUARANTOR FOR YCH AND YJR OF CERTAIN NOTES AND AGREEMENTS CREATED IN NEW MARKETS TAX CREDIT FINANCING TRANSACTIONS THAT CLOSED IN SEPTEMBER 2013 AND JANUARY 2016, RESPECTIVELY.  |
| SCHEDULE R, PART V,<br>LINE 1K - LEASE OF<br>FACILITIES           | IN FY14, AS PART OF A NEW MARKETS TAX CREDIT FINANCING TRANSACTION, YSDC ENTERED INTO A LEASE WITH YCH TO USE THE NEW FACILITIES BEING DEVELOPED BY YCH. UNDER TERMS OF THE LEASE, YSDC WILL PAY RENT TO YCH OVER A 35-YEAR TERM. IN ADDITION, IN FY16, AS PART OF A NEW MARKETS TAX CREDIT FINANCING TRANSACTION, YSDC ENTERED INTO A LEASE WITH YJR TO USE THE NEW FACILITIES DEVELOPED BY YJR. UNDER TERMS OF THE LEASE, YSDC WILL PAY RENT TO YJR OVER A 35-YEAR TERM.   |
| SCHEDULE R, PART V,<br>LINE 1L - PERFORMANCE<br>OF SERVICES       | BECAUSE YCH, YJR, AND YHS HAVE NO EMPLOYEES, YSDC PROVIDES MANAGEMENT AND ADMINISTRATIVE SERVICES ON THEIR BEHALF UNDER OPERATING AGREEMENTS.  |

# Form **8453-E0**

#### **Exempt Organization Declaration and Signature for Electronic Filing**

For calendar year 2019, or tax year beginning 07/01, 2019, and ending

2019

Employer identification number

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service Name of exempt organization For use with Forms 990, 990-EZ, 990-PF, 1120-POL, and 8868

| YMCA OF SAN DIEGO COUNTY   |  |  |   |   |  |  | 95-2039198                          |  |  |
|--|--|--|---|---|--|--|-------------------------------------|--|--|
| Part I   | T  | ype of Return and Return Inforn  | natio   | n (Whole Dollars C  | Only)  |  |                                     |  |  |
| check th   | ne box<br>le <b>1b,</b> :                          | x for the type of return being filed w<br>on line 1a, 2a, 3a, 4a, or 5a below a<br>2b, 3b, 4b, or 5b, whichever is applic<br>below. <b>Do not</b> complete more than   | and thable,   | ne amount on that li<br>blank (do not enter   | ne of the retui  | rn being fi  | iled w                              | ith this form w  | vas blank, then  |
| 2a Fo<br>3a Fo<br>4a Fo  | rm 99<br>rm 11:<br>rm 99                           | 0-EZ check here ► ☐ b Total in 20-POL check here ► ☐ b Total in 0-PF check here ► ☐ b Tax ba   | reven<br>tax (F<br>ased   | ue, if any (Form 990<br>ue, if any (Form 990<br>orm 1120-POL, line<br>on investment inco<br>le (Form 8868, line 3   | -EZ, line 9) .<br>22)<br><b>me</b> (Form 990   | <br><br>)-PF, Part   | <br><br>VI, lin                     | 2b<br>3b<br>ne 5) . 4b   |  |
| Part II  | D  | eclaration of Officer  |   |   |  |  |                                     |  |  |
| 6  | withdorgan<br>I mus<br>date.<br>inform<br>If a co  | corize the U.S. Treasury and its design<br>rawal (direct debit) entry to the finance<br>ization's federal taxes owed on this ret<br>t contact the U.S. Treasury Financial A.<br>I also authorize the financial institution<br>nation necessary to answer inquiries an<br>oppy of this return is being filed with a st<br>ted the electronic disclosure consent<br>of (as specifically identified in Part I abo | cial in<br>urn, ai<br>gent a<br>is invo<br>d resc<br>tate aq<br>conta   | stitution account inc<br>nd the financial institu<br>at 1-888-353-4537 no<br>olived in the processis<br>olive issues related to<br>gency(ies) regulating<br>ained within this retur | licated in the ution to debit the later than 2 bing of the electrice payment. Charities as parn allowing dis | tax prepa<br>ne entry to<br>usiness da<br>ronic payn<br>rt of the IF               | ration this a ays pri nent o        | software for paccount. To revior to the paymof taxes to receded/State program  | payment of the oke a payment, lent (settlement) eive confidential on, I certify that I |
| organiza<br>true, con<br>return. I<br>to the IR  | tion's a<br>rect, and<br>conser<br>S and<br>proces | s of perjury, I declare that I am an 2019 electronic return and accompany and complete. I further declare that the ant to allow my intermediate service proto receive from the IRS (a) an acknow sing the return or refund, and (c) the day and the control of officer   | ing so<br>moun<br>vider,<br>ledge   | chedules and statement in Part I above is the transmitter, or electroment of receipt or rea   | ents, and, to the<br>e amount show<br>onic return oric   | he best of<br>wn on the<br>ginator (EF<br>ion of the                               | my k<br>copy (<br>(O) to            | nowledge and<br>of the organizat<br>send the organ   | belief, they are<br>tion's electronic<br>nization's return                             |
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| my know<br>on the re<br>informati<br>IRS e-file<br>organiza  | that I vledge. eturn. ion to be Provi              | have reviewed the above organization' If I am only a collector, I am not respor The organization officer will have signore filed with the IRS, and have followed ders for Business Returns. If I am also return and accompanying schedules ar Paid Preparer declaration is based on a  | s retunsible ed thinal all other the Part of the Part | rn and that the entrie<br>for reviewing the retu<br>s form before I subn<br>her requirements in P<br>aid Preparer, under p<br>tements, and, to the                                  | s on Form 845<br>rn and only de<br>nit the return.<br>ub. 4163, Mod<br>penalties of per<br>best of my kno    | 53-EO are<br>clare that<br>I will give<br>ernized e-<br>rjury I decl<br>owledge ar | comp<br>this fo<br>the o<br>File (M | olete and correction accurately roughly ficer a copy officer a copy officer a copy officer and the copy of the cop | reflects the data<br>of all forms and<br>in for Authorized<br>nined the above          |
| ERO's  | ERO's signature                                    |  | Date Check if Check if also paid preparer mployed   |   | Check if   | ER   | ERO's SSN or PTIN                   |  |  |
| Use<br>Only  | vours if self-employed).                           |  |   |   |  | EIN  |                                     |  |  |
| Under penalties of perjury, I declare that I have examined the above return and accompanying schedules and statements, and, to the best of my knowledge and belief, they are true, correct, and complete. Declaration of preparer is based on all information of which the preparer has any knowledge. |  |  |   |   |  |  |                                     |  |  |
| Paid<br>Prepai   |  | Print/Type preparer's name   | Preparer's signature Date   |   |  |  | Check if self-employed              | PTIN   |  |
| Use O  |  | Firm's name ▶  |   |   |  |  |                                     | Firm's EIN ►   |  |
|  | ,  | Firm's address ► Phone no.   |   |   |  |  |                                     |  |  |